

EV Charging for Multi-Housing and Commercial Properties



Jukka Kukkonen, PlugInConnect, LLC jukka@pluginconnect.com



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www.PlugInConnect.com

Past and present work:

- Plug-in vehicle market and business development www.PlugInConnect.com
- PEV charging at condos and apartment buildings www.MultiHousingCharging.com
- PEV charging at workplaces www.WorkplaceCharging.com
- MN Plug-in Vehicle Owners' Circle www.pluginconnect.com/mnpevowners.html

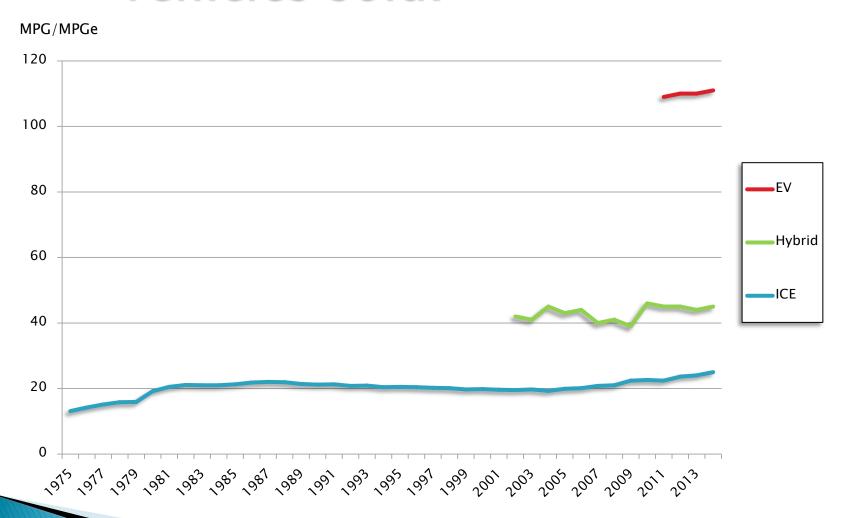








Average fuel economy for new vehicles sold.



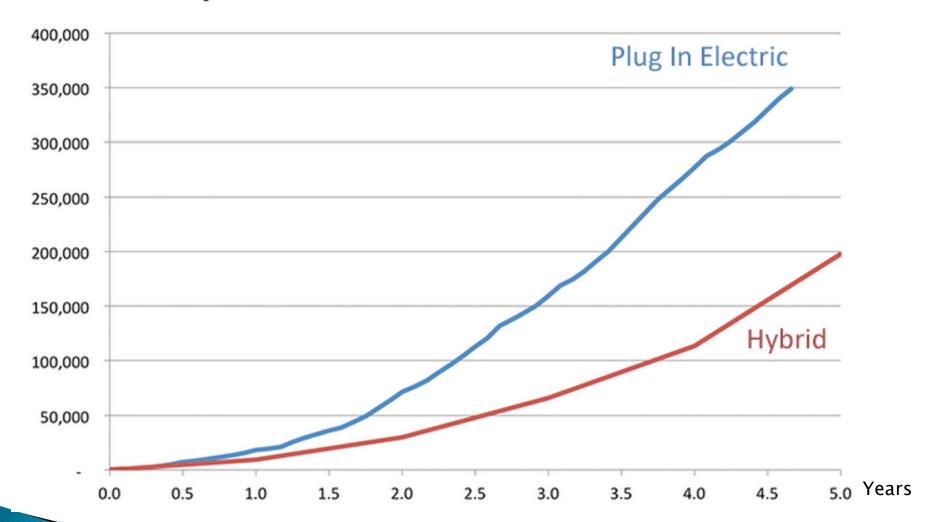
Electric era in transportation is coming.

- Over 400,000 plug-in vehicles on US roads.
- Over 3500 PEVs in MN. Over 20 million gas free miles in 2015.



- Very high satisfaction: 97% of owners say their next vehicle will be a PEV too.
- People are hesitant to try new things but we are approaching the tipping point.

Plug In Electric vs Hybrid Sales By Years After Market Introduction



What is it like to drive an EV?



Plug-in vehicle types

 Plug-in Hybrid Electric Vehicle (PHEV) (extended range EV)



- First miles (10-50 miles) electric and then ICE turns on and takes you further (300-500 miles)
- Examples of vehicles: BMW i3 Rex,
 Ford C-Max Energi, Chevrolet Volt



- Battery Electric Vehicle (BEV)
 - All miles always electric (Range 60-250 miles)
 - Examples of vehicles: Nissan Leaf, BMW i3, Ford Focus Electric, Tesla Model S

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Models available in MN

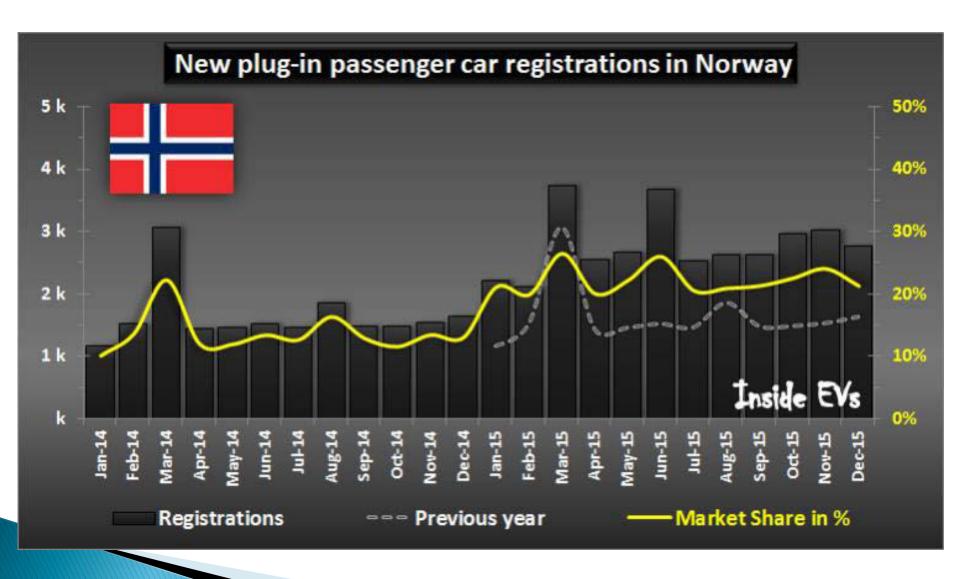


Photos: Vehicle manufacturers

Upcoming models



Success stories



US Large Luxury Car sales

Model	2015 Sales	2014 Sales	% Change
Audi A7	7721	8133	-5.07%
Audi A8	4990	5904	-15.48%
BMW 6-Series	8146	8647	-5.79%
BMW 7-Series	9292	9744	-4.64%
Jaguar XJ	3611	4329	-16.59%
Lexus LS	7165	8559	-16.29%
Mercedes-Benz CLS-Class	6152	6981	-11.88%
Mercedes-Benz S-Class	21934	25276	-13.22%
Porsche Panamera	4985	5740	-13.15%
Tesla Model S	26566	18480	43.76%
Total	100562	101793	-1.21%

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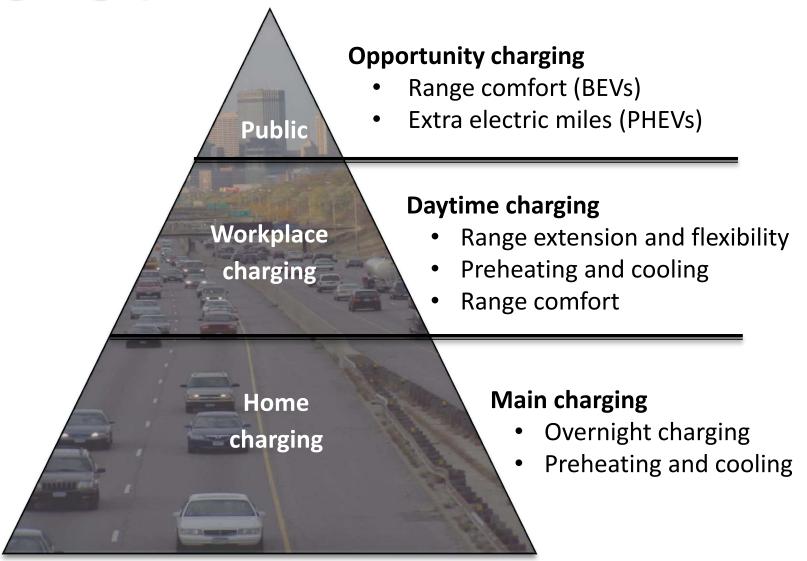
PHEV version sold 59% of Outlander sales in Europe



Market developments

- DC Fast Charging infrastructure
 - First DCFC installations in MN happened in 2014 and 2015. We have presently over 20 DCFC charging locations.
 - About 10 more expected in 2016
- At least 5 updated or new models in 2016
 - Chevrolet Volt 2016, Nissan Leaf 2016, Tesla Model X, etc.
- Over 200 mile EV range affordable models coming to market in 2017-2018
 - Tesla Model 3, Chevrolet Bolt, Nissan Leaf, etc.

Charging patterns



How to charge an EV?

Level 1 120 Volt Level 2 240 Volt





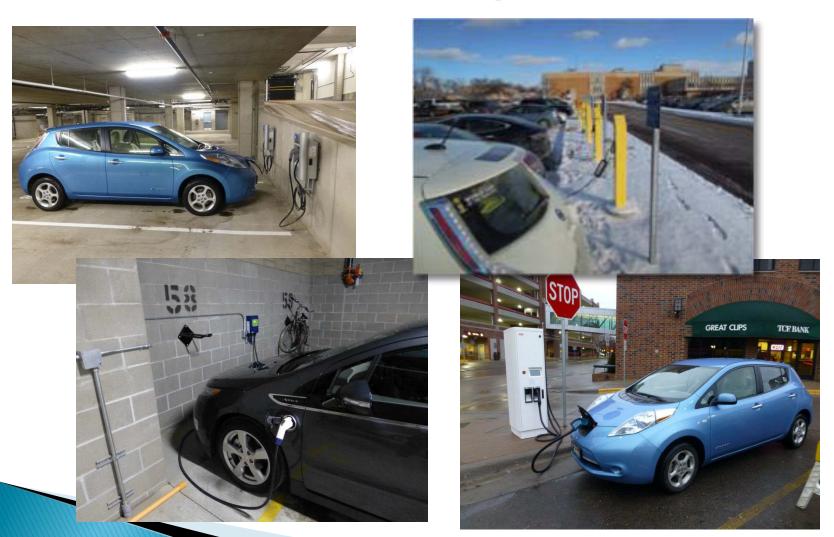




Real life energy costs example



EV Charging for Multi-Housing and Commercial Properties



BENEFITS FOR BUILDING OWNERS / MANAGERS

- New service product
- Client attraction and retention
- Future proofing the property
- LEED points
- Property value increase
- Green credentials and publicity

How to future proof your property?

California Green Building Standards Code 2014

- Residential buildings
 - 3 % of parking spots
 - 208/240V 40A circuit breaker
 - Conduit that can carry 208/240V 80A wiring
- Cost estimates:
 - \$53 for single family homes
 - \$110 for multi housing buildings



1 Point for Green Parking and Electric Vehicle Charging

- Designate 5% of all parking spaces for green vehicles
- Install Electric vehicle Supply Equipment (EVSE) in 2% of all parking spaces used by the project.
- The EVSE must:
 - Be Level 2 (208/240V) or higher
 - Use standardized connector (J1772)
 - Be networked and be capable of participating in a demand-response program or time-of-use pricing to encourage off-peak charging.

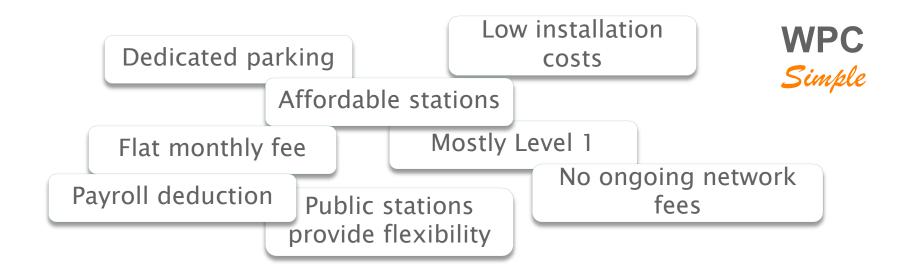
Considerations

- Electrical service
- Breaker panel capacity
- Future expansion
- Proximity to the electrical service
- Safety
- Cord management
- Connectivity
- Lighting
- Signage





Workplace Charging Simple concept



Resources



A growing number of people are choosing to drive electric vehicles and plug-in hybrids. These vehicles need to be charged at home rather than filled up at the gas station. In single family homes, EV charging systems are very straightforward to choose and install. Multi housing charging (MHC) can



Multi Housing Charging worksheet

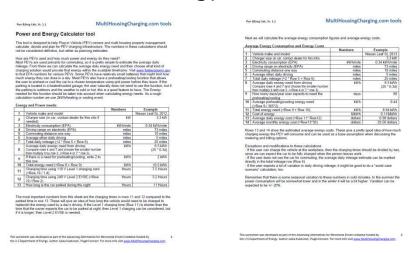


Metering and Payment Systems Table

MultiHousingCharging.com tools International Payment Systems table | Description | Who General Payment Systems | Companies |

This worksheet was developed as part of the Advancing Alternatives for Minnesota Drivers Initiative funded by the U.S Department of Energy Author Julkia Kulkkonen, PlugfinConnect. For more information visit www.MultitidusingCharging.com.

Power and Energy Calculator tool

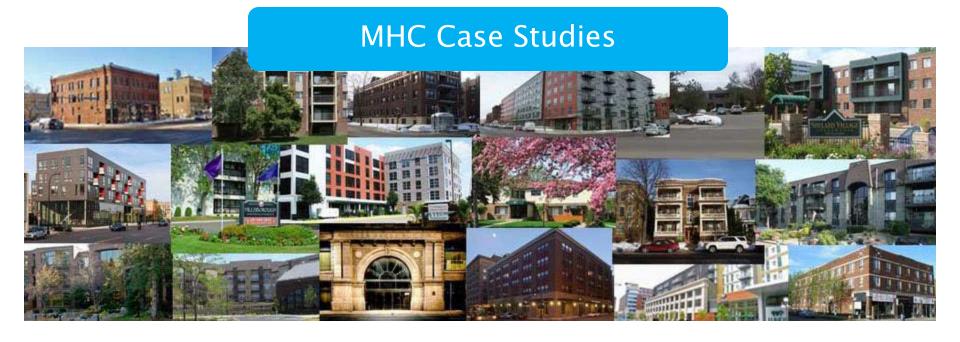


Metering and Payment Systems table

	Description	Who does billing	Compo- nents needed	Communi- cation connec- tions	Installation costs	Extra ongoing costs	Time of Day metering possible	Pros	Cons
1	Connected to homeowner's existing meter	Utility	Conduit and wiring	No	Low	No	Yes	Simple, no extra costs	None
2	New, EVSE dedicated, utility meter	Utility	Meterbox, meter, conduit and wiring	Utility company covers	Moderate, depending on utility company setup charges	Monthly service charge from utility	Yes	Relatively simple, utility does the metering and billing	Some extra installation and ongoing costs
3	Submetering	Building manager	Meterbox, meter, conduit and wiring	Depending on the type of meter used	Higher, extra cost from submeter	Potentially communication costs, billing labor	Yes	As accurate as utility metering	Building manager has to do the metering and billing
4	Flat billing with annual submetering based adjustment	Building manager	Meterbox, meter, conduit and wiring	Depending on the type of meter used	Higher, extra cost from submeter	Potentially communication costs	Yes	As accurate as utility metering in the long term, but less billing labor than option 3	Building manager has to do the metering and billing
5	Flat billing with estimate	Building manager	Conduit and wiring	No	Low	No	No	Simple, cheap system	Inaccurate, no time of day option, does not take into account charging outside of home
6	Third party system and billing	Service provider	Conduit, wiring and advanced EVSE	Yes	Varies based on the service provider	Yes, often consisting of flat annual service fee + percentage of billing	Yes	Simple for building manager and user, provides more data, enables multiple users	Expensive, ongoing costs can in some cases be more than electricity costs

Sharing experiences

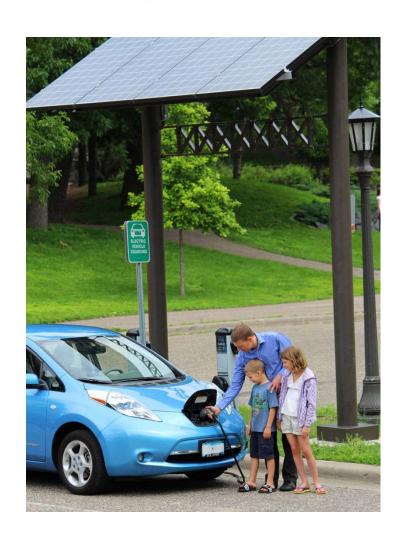
Over 20 case studies from the Twin Cities



www.multihousingcharging.com/case-studies.html

Societal benefits of PEVs

- Less energy produced and used
- Local energy
- Cleaner air
- Curing our oil addiction
- Renewable energy options
 - Energy education



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For more information visit:

PlugInConnect.com
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WorkplaceCharging.com

Jukka Kukkonen, PlugInConnect, LLC jukka@pluginconnect.com