



What you need to know about residential furnaces and air conditioners if you're NOT an HVAC professional

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For additional continuing education approvals, please see your credit tracking card.

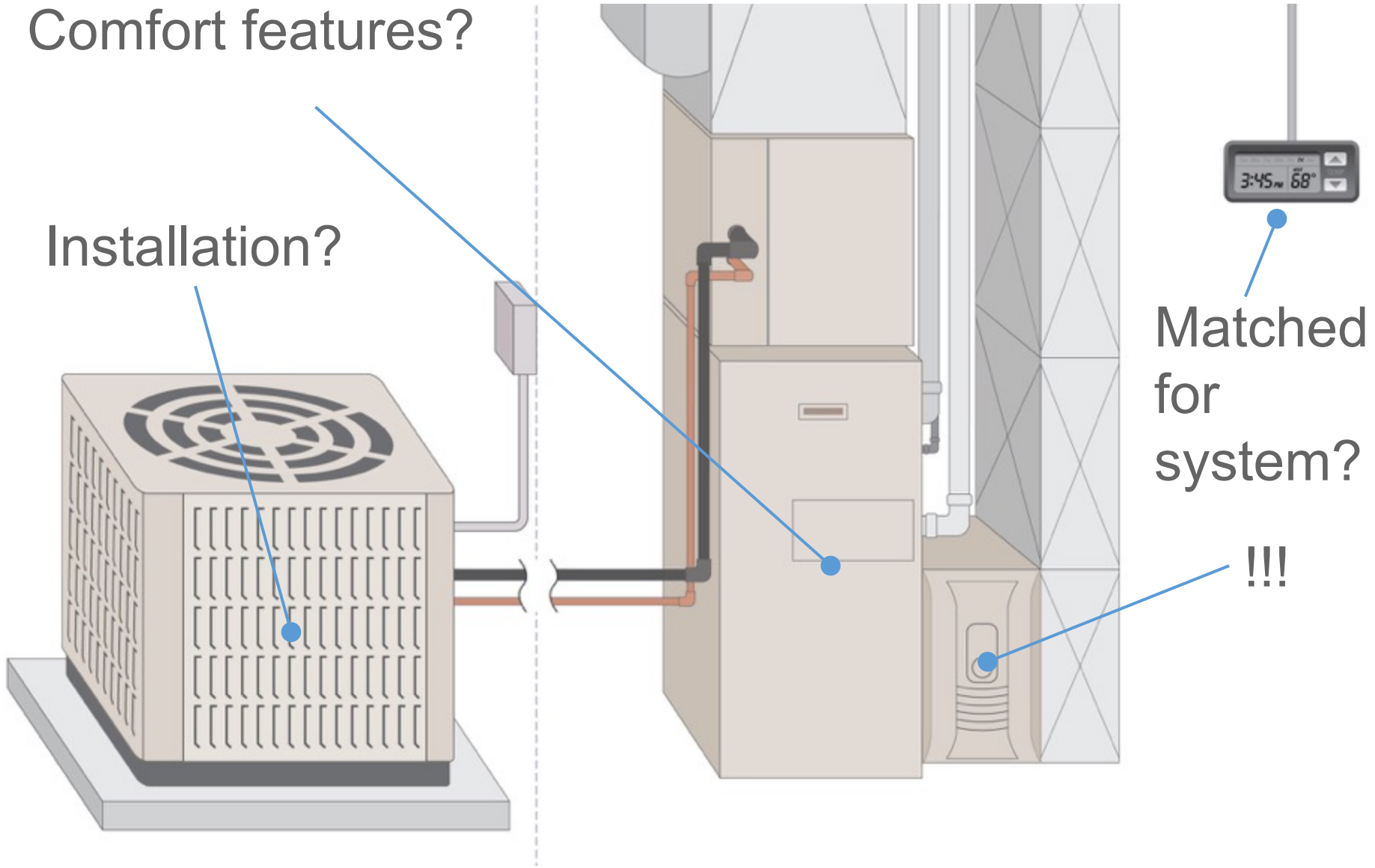


Who's here?

- A. Builder / remodeler
- B. Home Performance Consultant
- C. Weatherization provider
- D. Utility
- E. HVAC contractor / distributor
- F. Other

Comfort features?

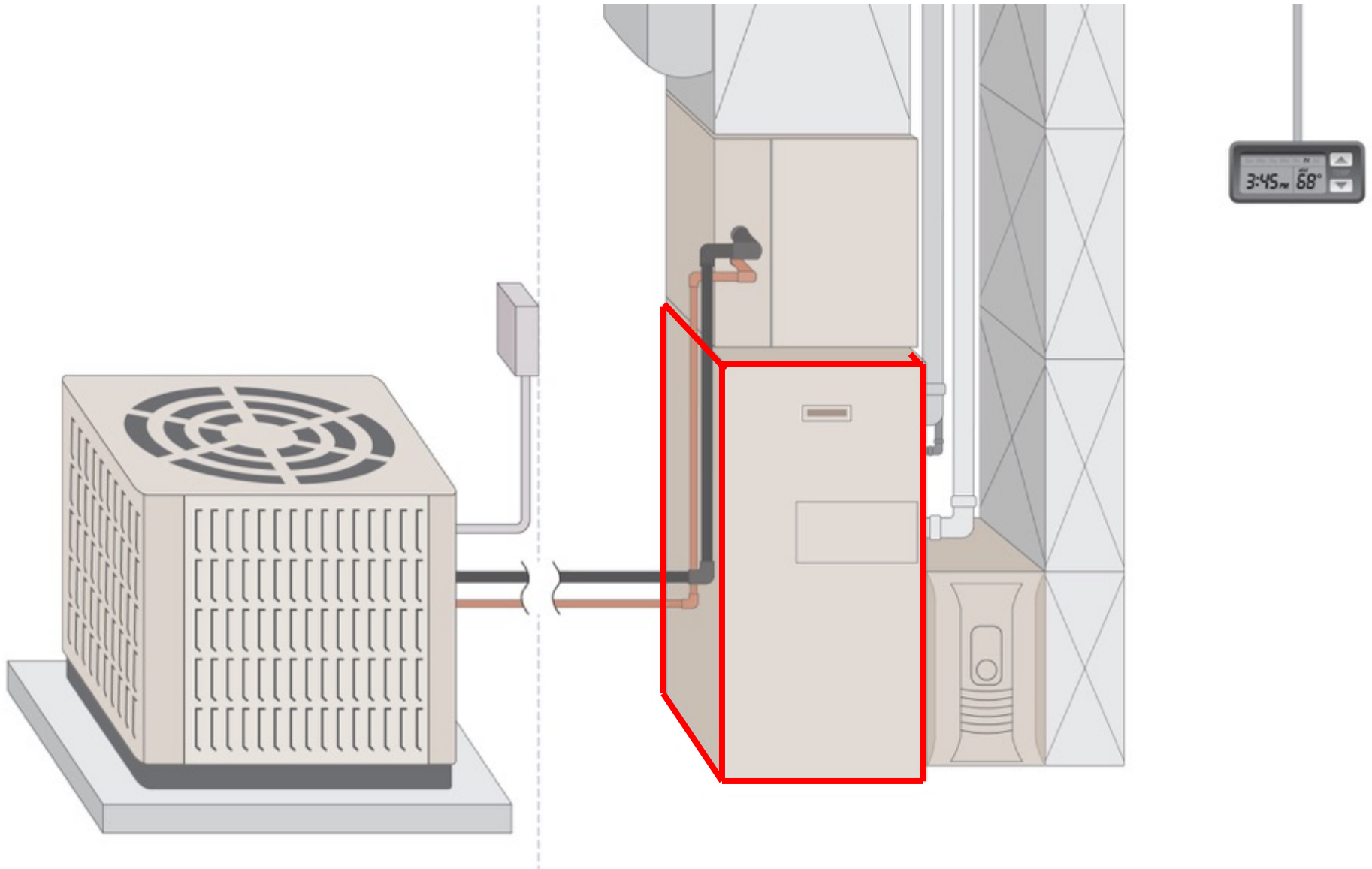
Installation?



Matched for system?

!!!

Furnace



Variable speed

Modulating

Constant-torque

Ultra efficiency

Multi-poise

Quiet

Deluxe

ECM

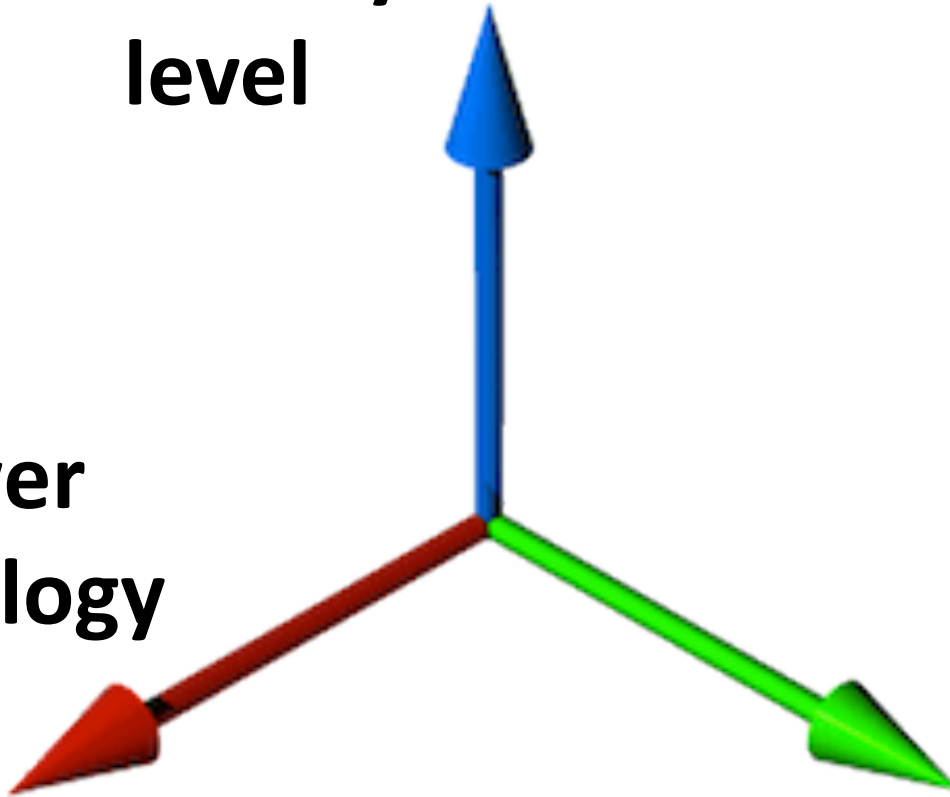
Two-stage

Four-speed

**Efficiency
level**

**Blower
technology**

**Firing
Stages**

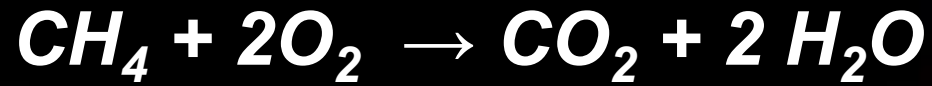


Efficiency level



To condense...

...or not to condense?



Non-condensing

The “gulf of corrosion”

Condensing



80%

85%

90%

95%

100%

Efficiency (AFUE)

MY furnace is...

- A. ...Non-condensing
- B. ...Condensing
- C. (I'm not sure)



Annual Fuel Utilization Efficiency AFUE

The savings from upgrading from non-condensing to condensing are...

- A. 5%
- B. 10%
- C. 15%
- D. 20%
- E. 25%

The savings from upgrading from non-condensing to condensing are...

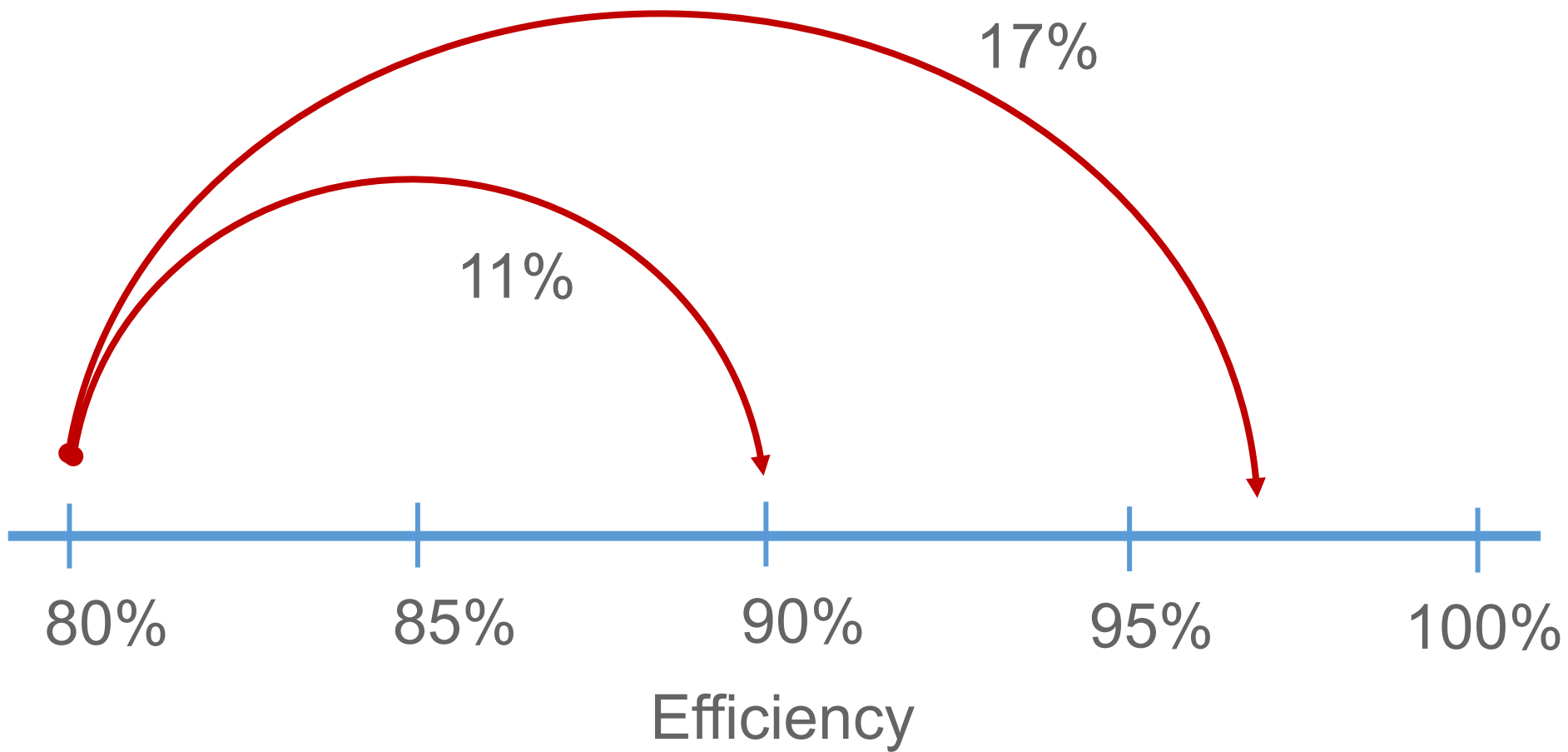
A. 5%

B. 10%

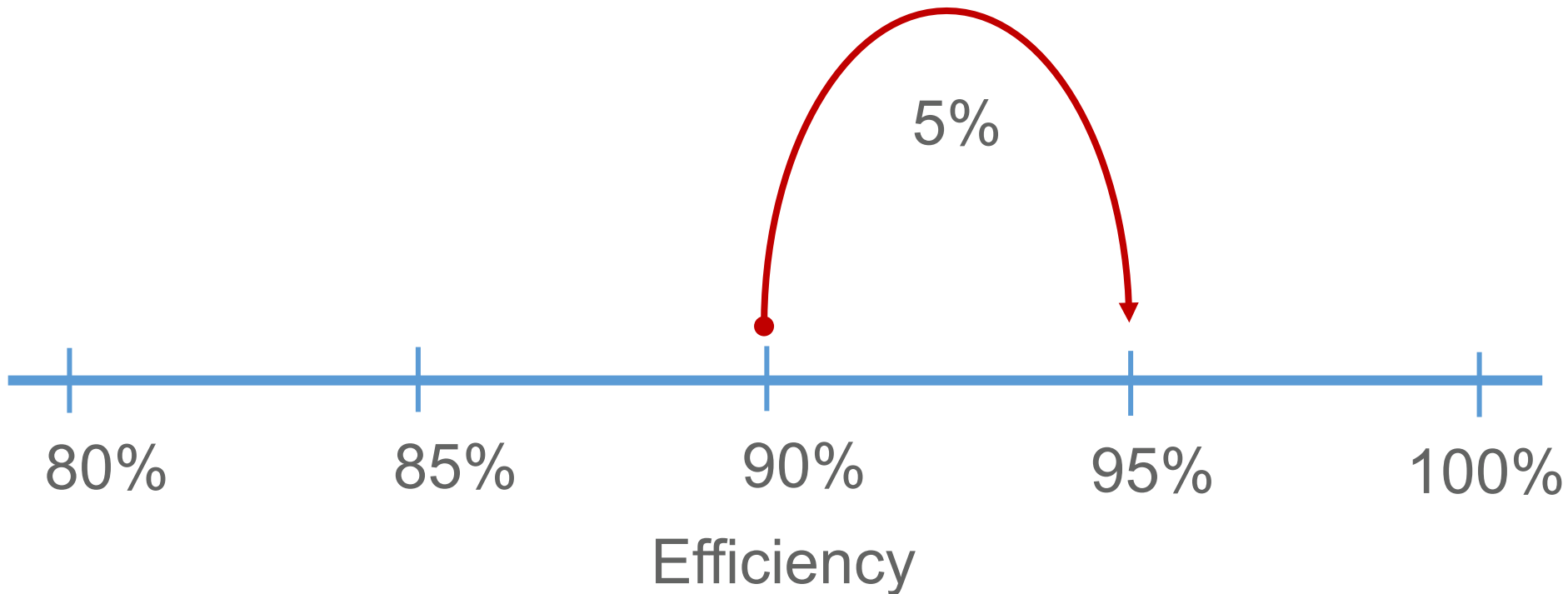
C. 15%

D. 20%

E. 25%

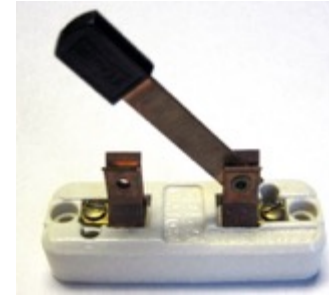


Upgrade to higher efficiency condensing?



Firing stages

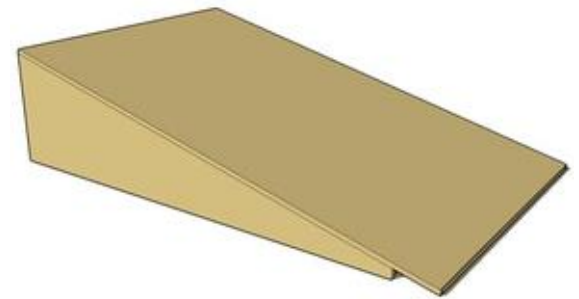
Single-stage



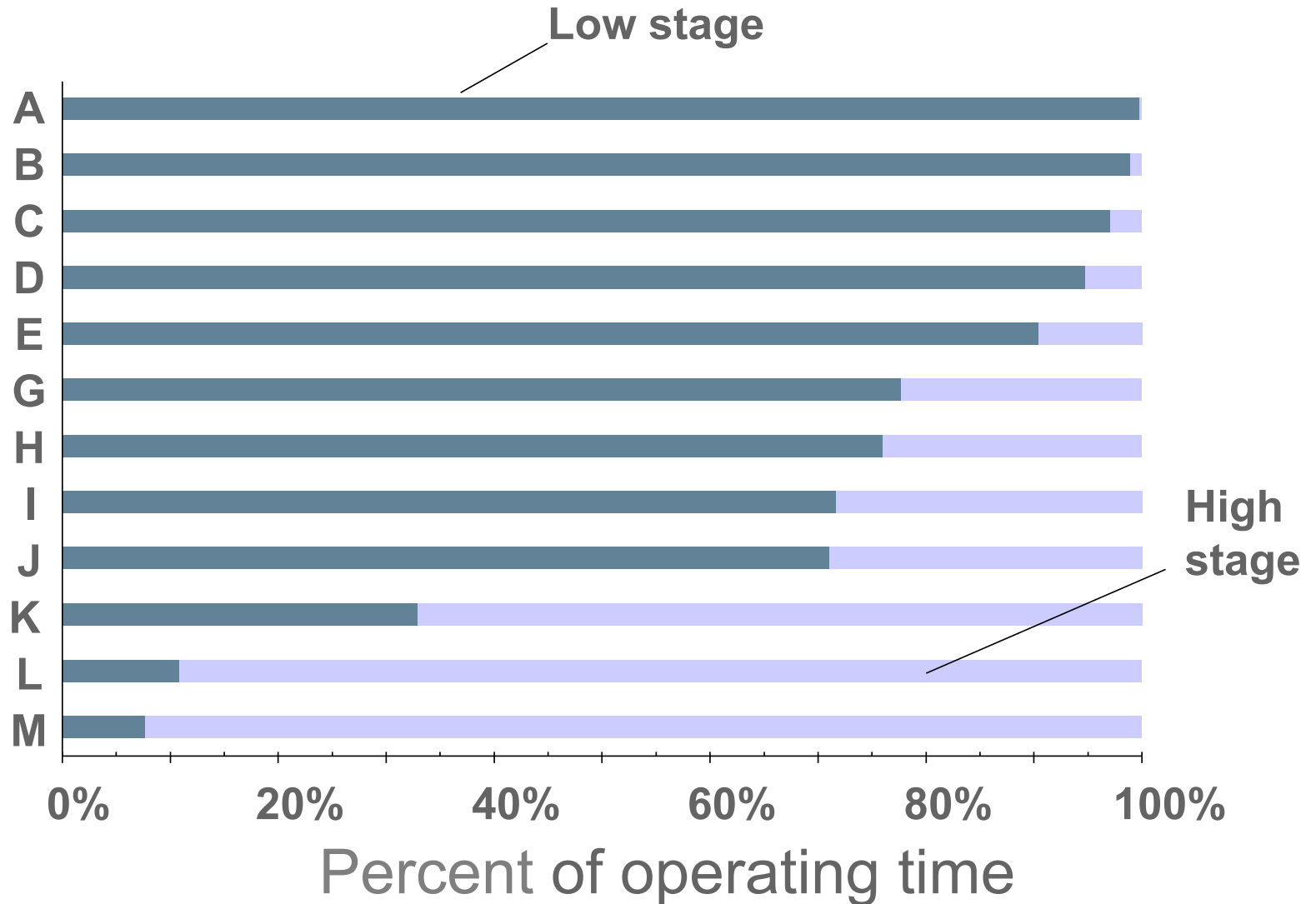
Multi-stage



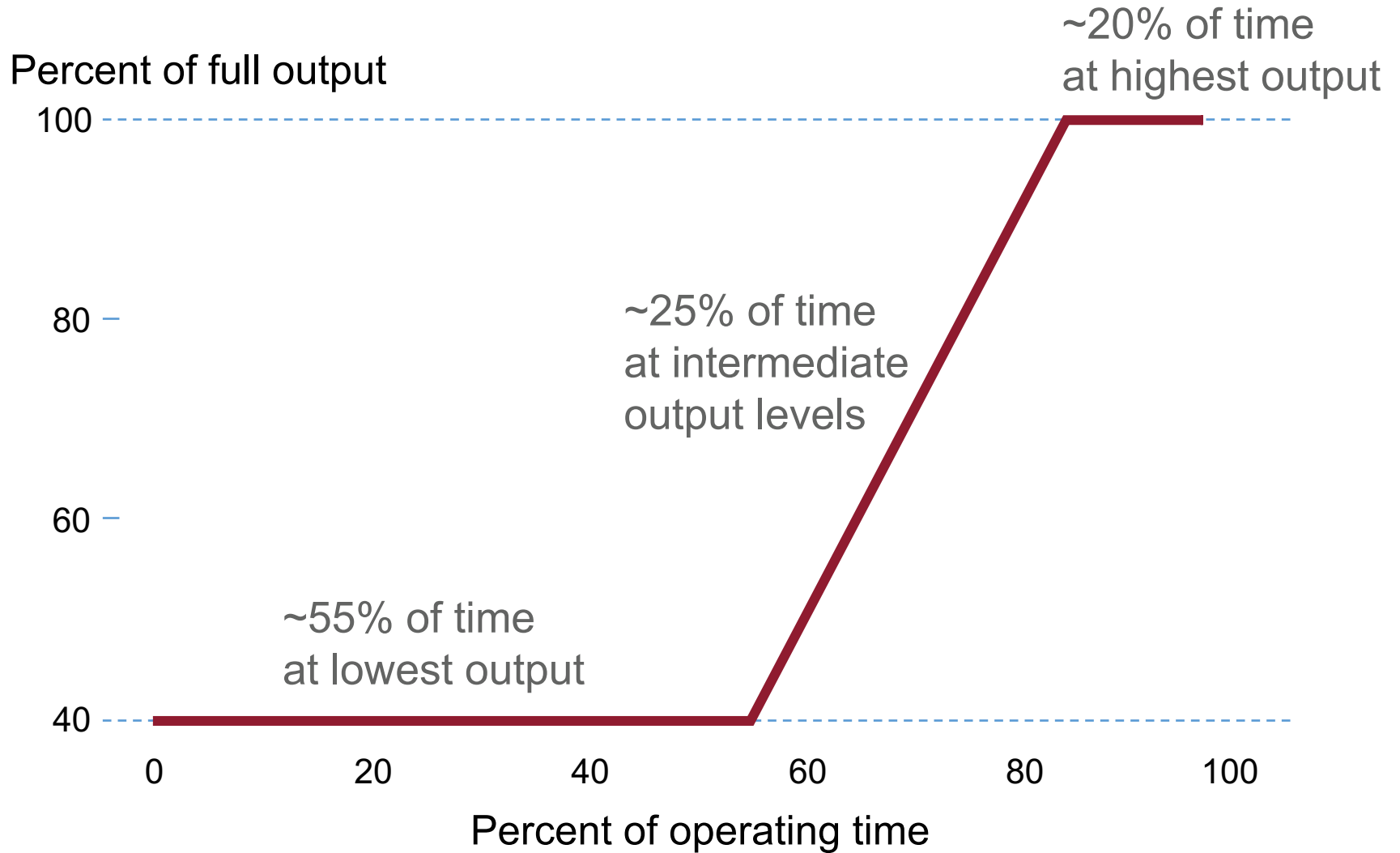
Modulating



Two-stage operation (12 monitored furnaces)



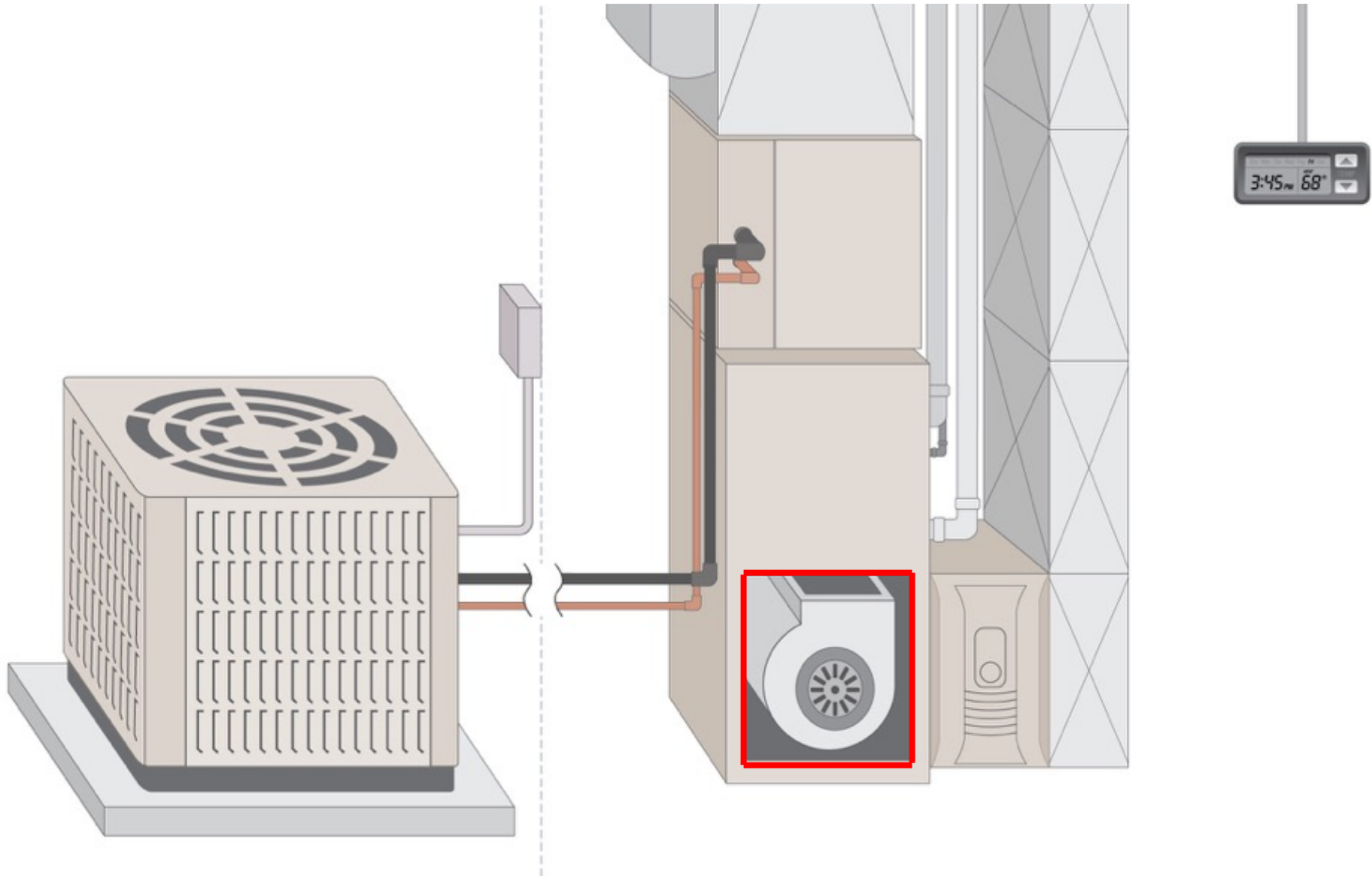
Modulating furnace



MY furnace is...

- A. ...Single-stage
- B. ...Multi-stage
- C. ...Modulating
- D. (I'm not sure)

Blower technology




PSC (Permanent Split-capacitor)



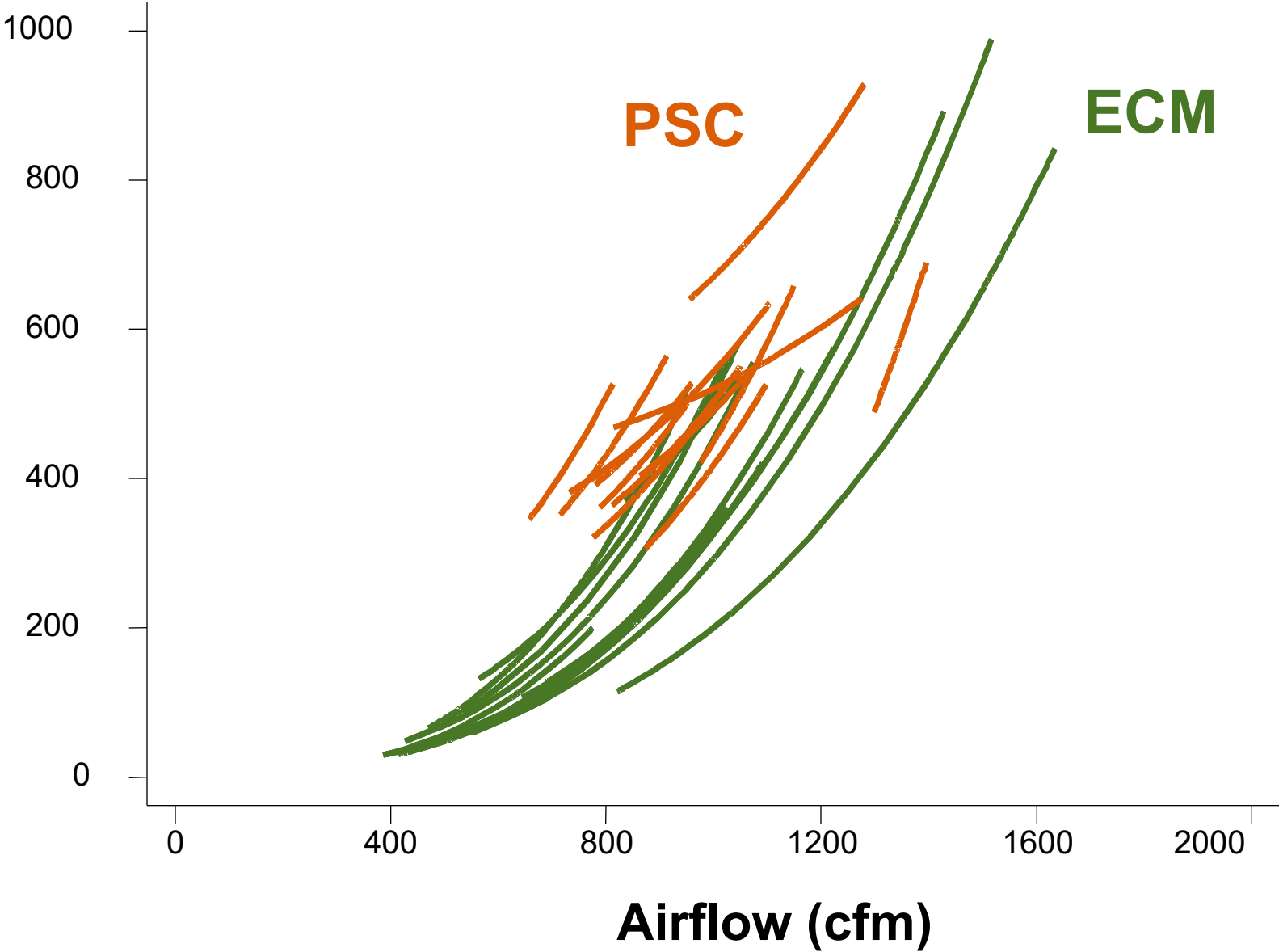
AKA
“Multi-speed”

ECM (Electronically commutated motor)

A brown horse with a white blaze on its face is running in a field. The horse is captured in mid-stride, with its front legs extended forward and its back legs pushing off. The background consists of a green field and a line of trees. The overall scene is bright and sunny.

AKA
“variable speed”

Electricity consumption (watts)



Yearly ECM electricity savings

Fan "ON" use

before

after



= \$60



= \$450



= \$0

(@ 13 cents/kWh)

X-13 (trade name)



AKA
“constant torque”

MY furnace has...

- A. ...a PSC blower
- B. ...an ECM blower
- C. ...an X-13 blower
- D. (I'm not sure)

Performance (efficiency & comfort)



Non-condensing Single-stage PSC

Non-Condensing Multi-stage PSC

Condensing Single-stage PSC

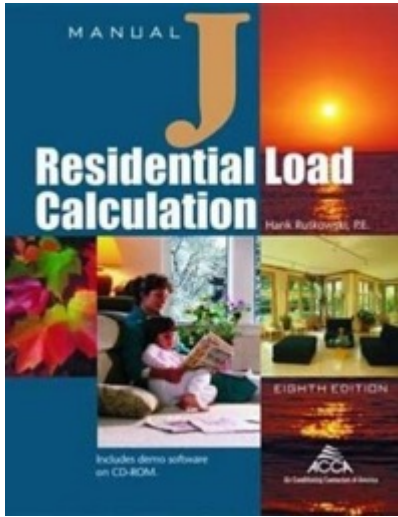
Condensing Multi-stage X-13

Condensing Multi-stage ECM

Condensing Modulating ECM

Price

Furnace sizing



100,000 Btuh



80,000 Btuh



60,000 Btuh



40,000 Btuh



MN energy code:

“Oversizing of heating equipment shall not exceed ___ percent of the calculated load requirement”

- A. ...5
- B. ...10
- C. ...20
- D. ...40

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- A. ...5
- B. ...10
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- D. ...40

What percent of MN furnaces exceed the code limit for oversizing?

- A. 15%
- B. 30%
- C. 60%
- D. 95%

What percent of MN furnaces exceed the code limit for oversizing?

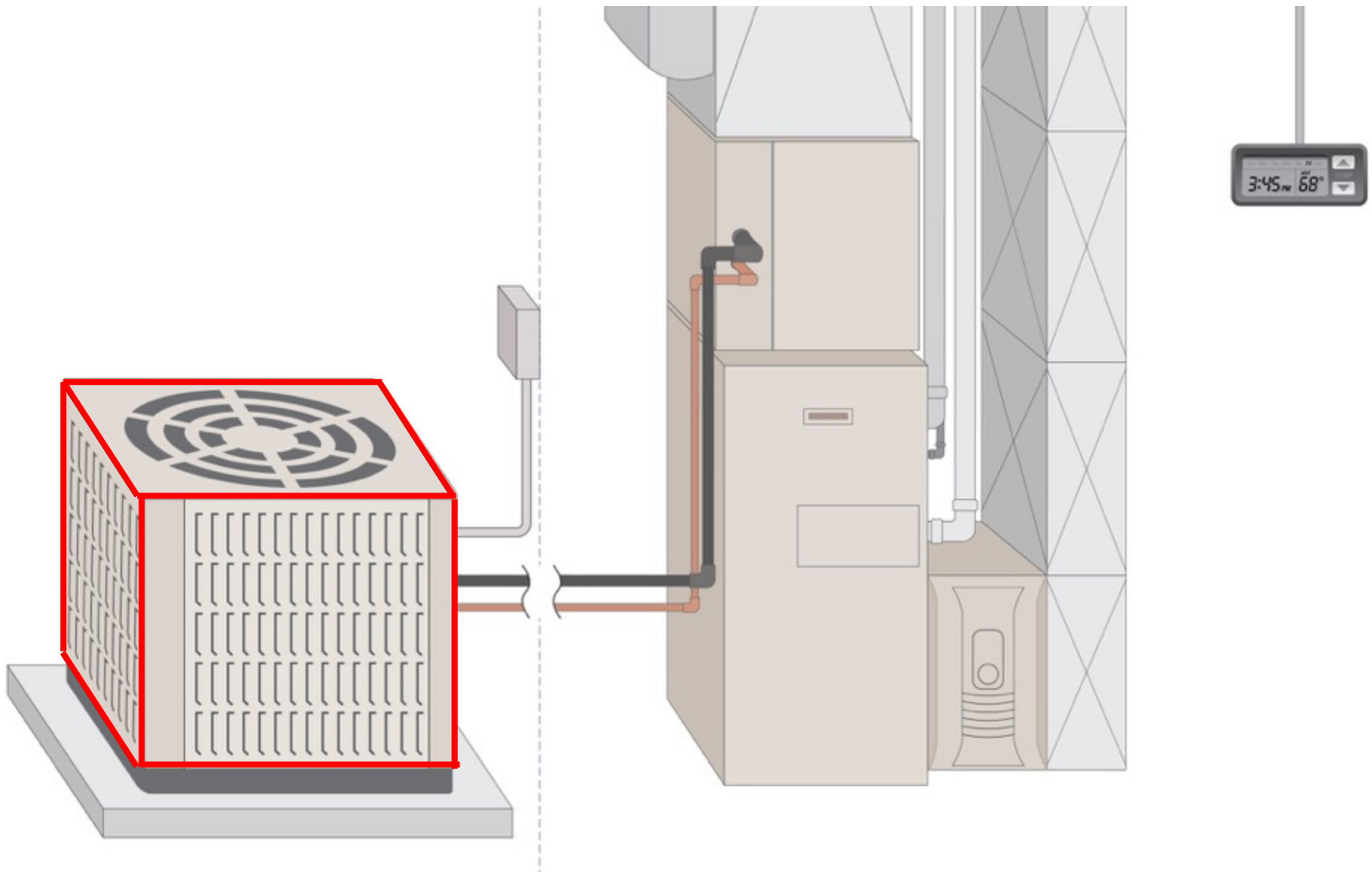
A. 15%

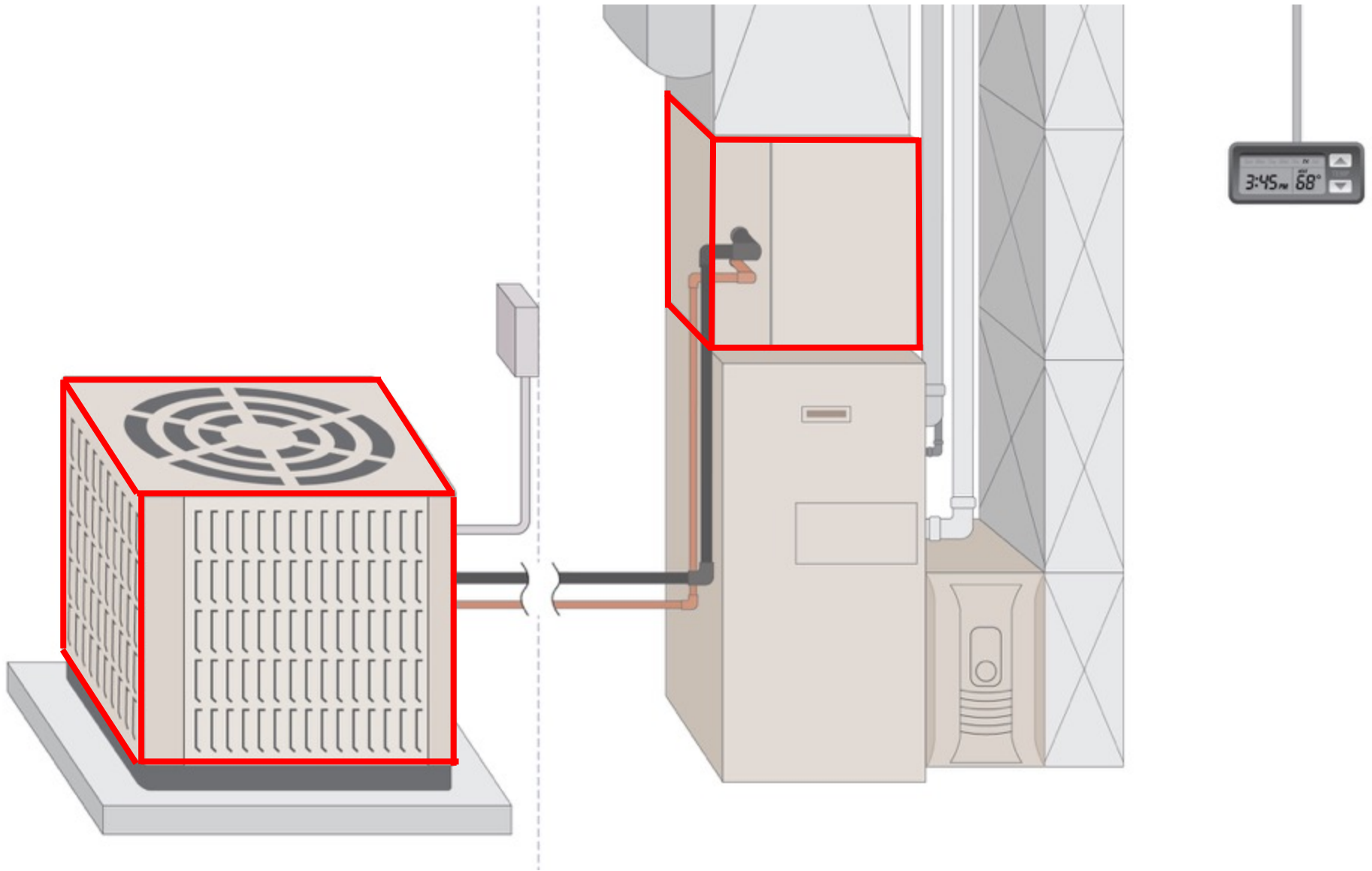
B. 30%

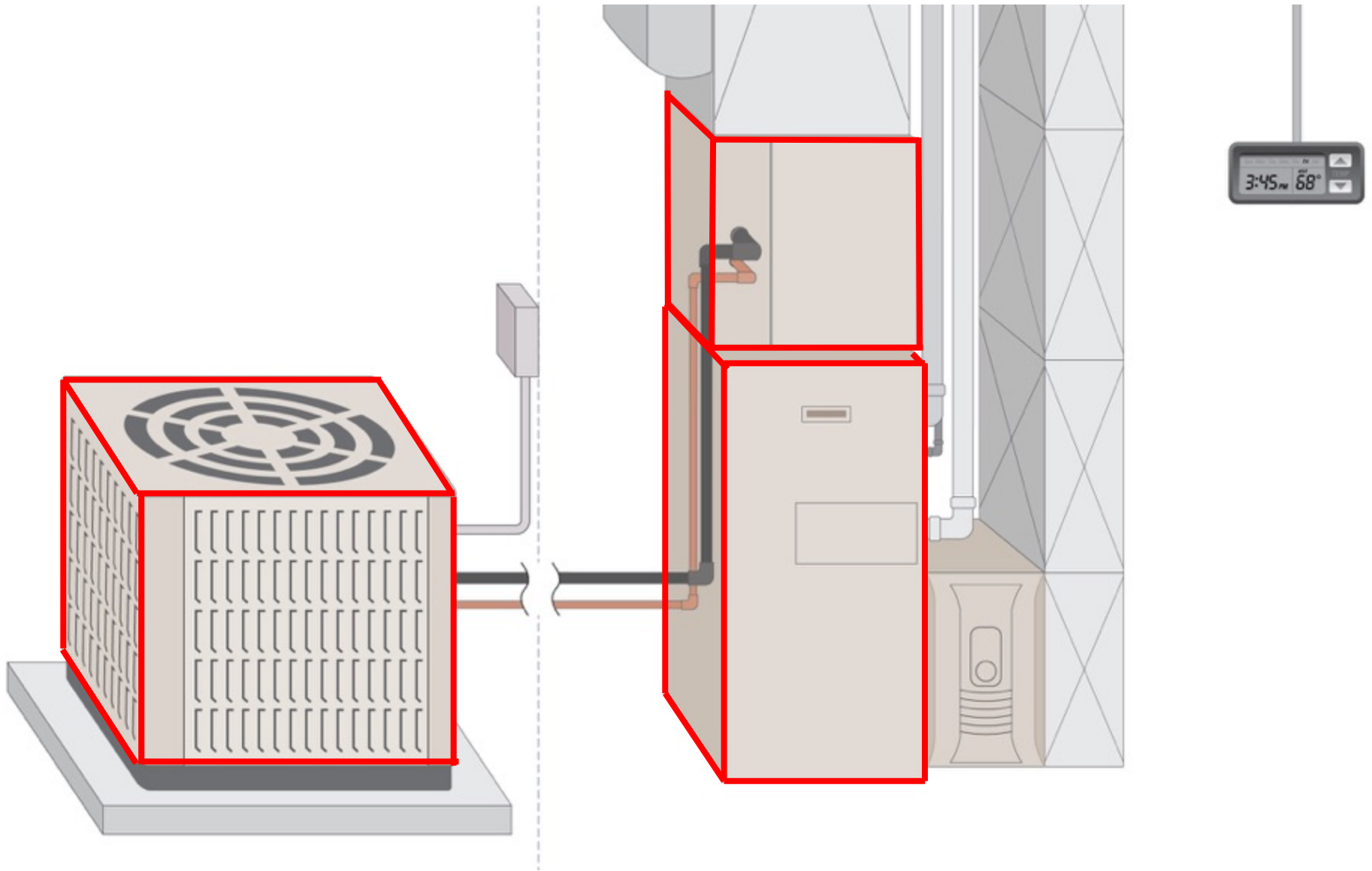
C. 60%

D. 95%

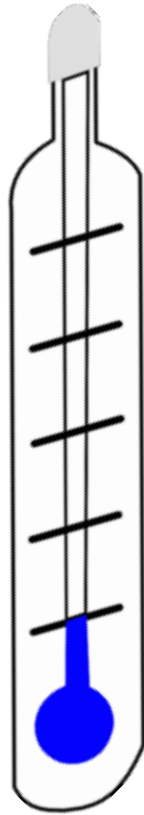
Air conditioner







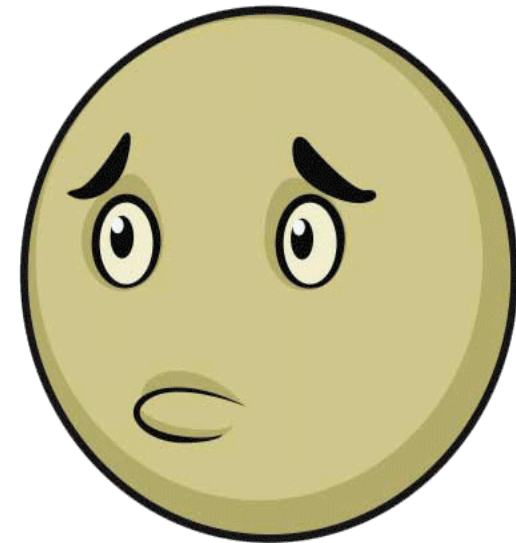
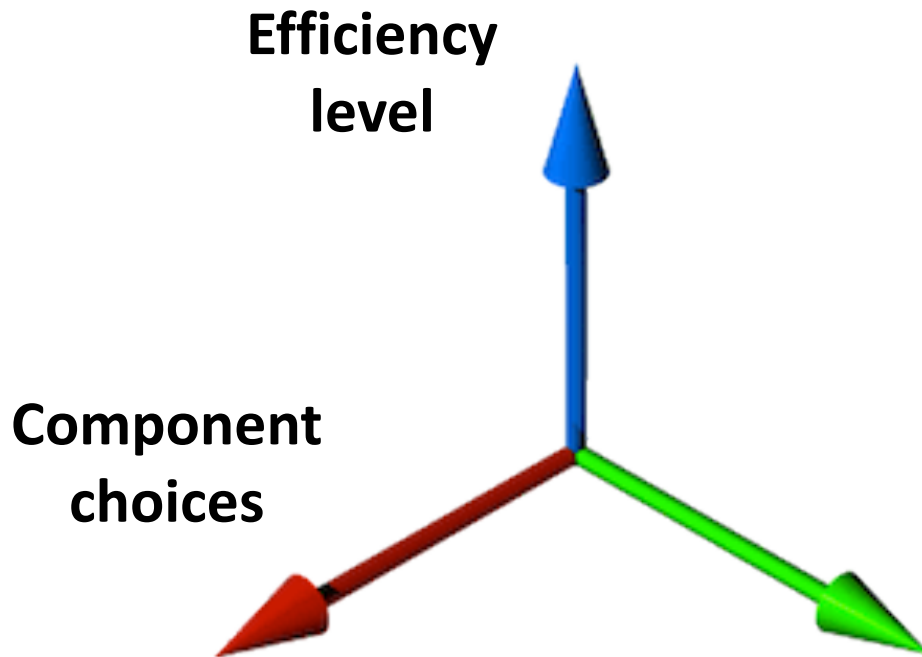
The two jobs of an air conditioner



70%



30%



Installation?

Cooling Stages

Seasonal Energy Efficiency Ratio SEER

How many hours per year does the average central air conditioner in Minneapolis run?

- A. ...120 hours
- B. ...240 hours
- C. ...325 hours
- D. ...450 hours
- E. ...630 hours

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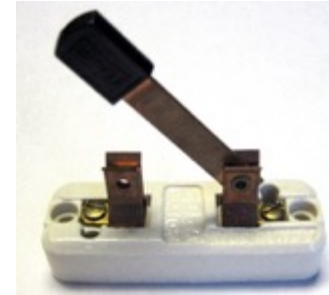
SEER upgrade savings

SEER	Savings (vs SEER 13)
13	\$0
14	\$5
15	\$10
16	\$15
17	\$20
18	\$25

(2.25 tons capacity, 325 annual hours, 13 cents/kWh)

Cooling stages

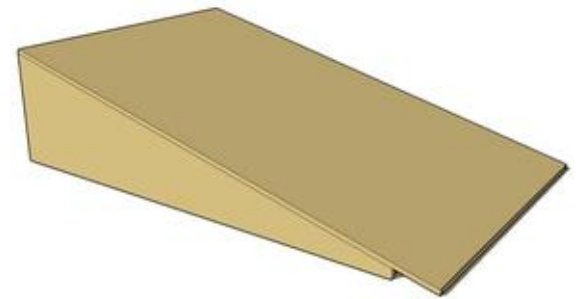
Single-stage



Two-stage

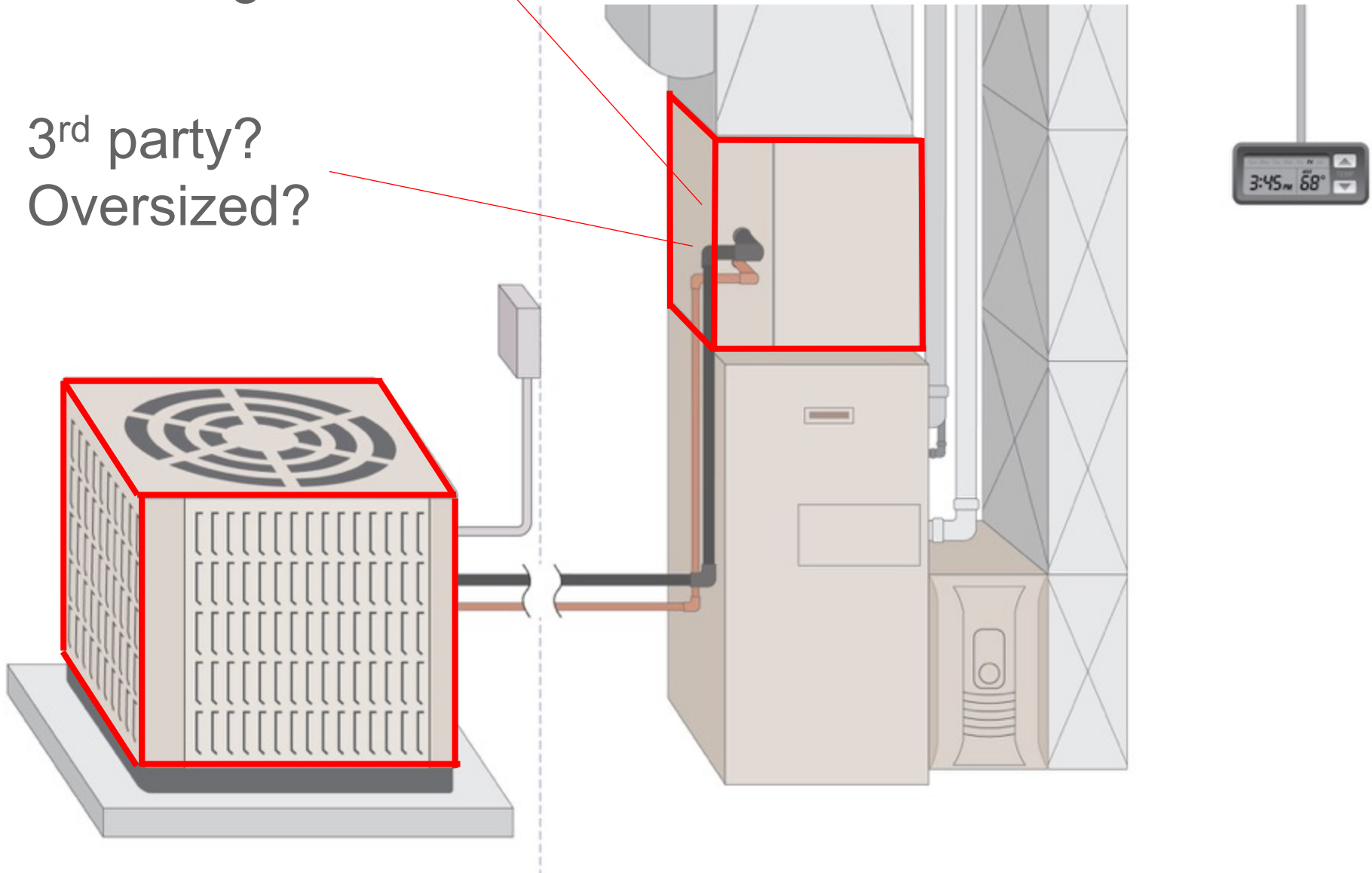


Modulating



Metering device?

3rd party?
Oversized?



Metering device



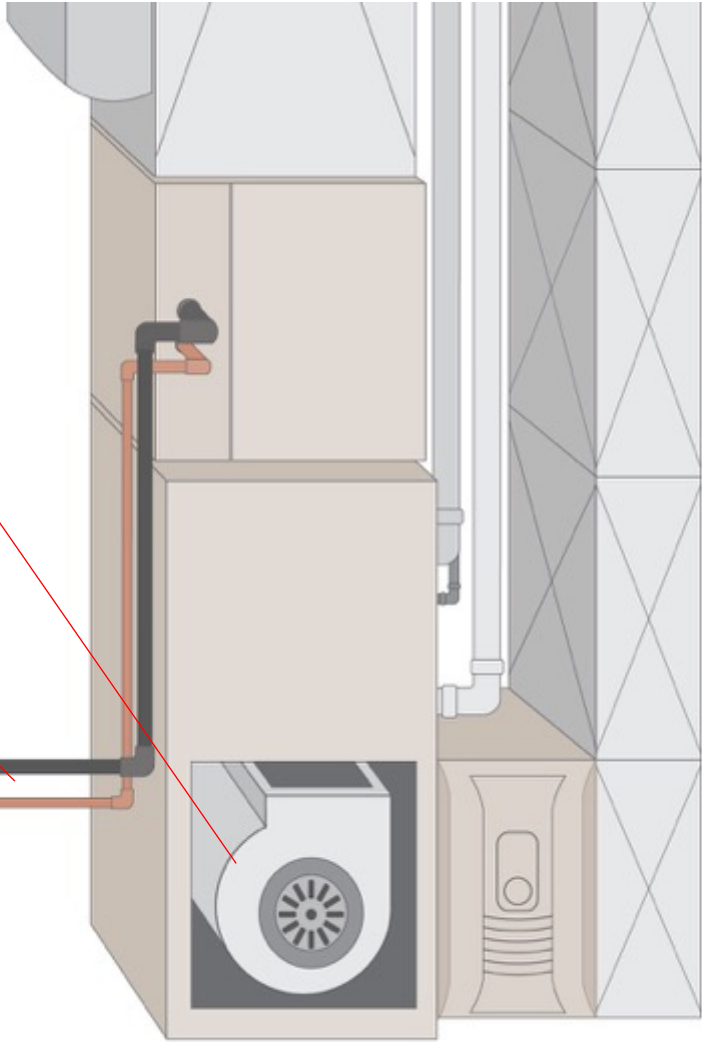
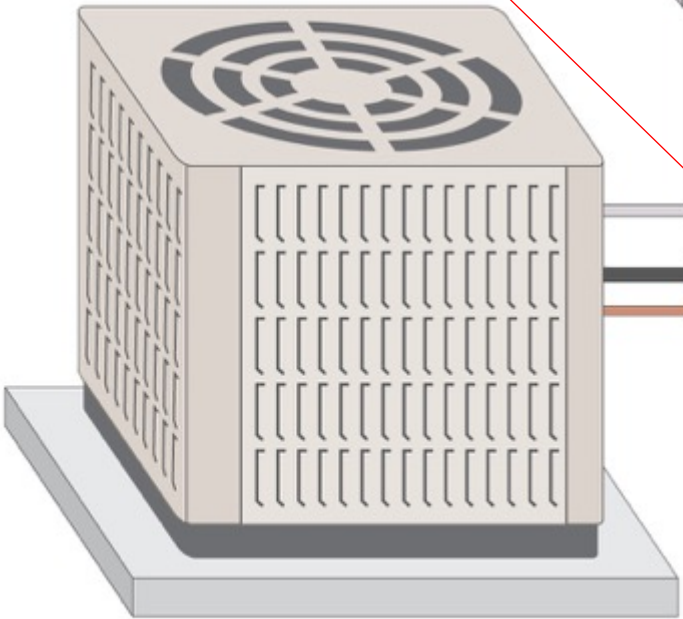
Fixed orifice



Thermostatic
expansion valve
(TXV)

Airflow
adjusted?

Refrigerant
charge
checked?



What percent of MN A/C systems have improper refrigerant charge or airflow?

- A. ...10%
- B. ...20%
- C. ...40%
- D. ...60%
- E. ...85%

What percent of MN A/C systems have improper refrigerant charge or airflow?

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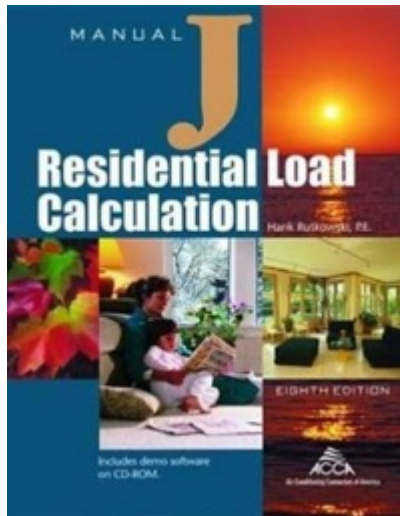
E. ...85%

Typical savings: 10%

One in six can save 25%+



A/C sizing



3 tons



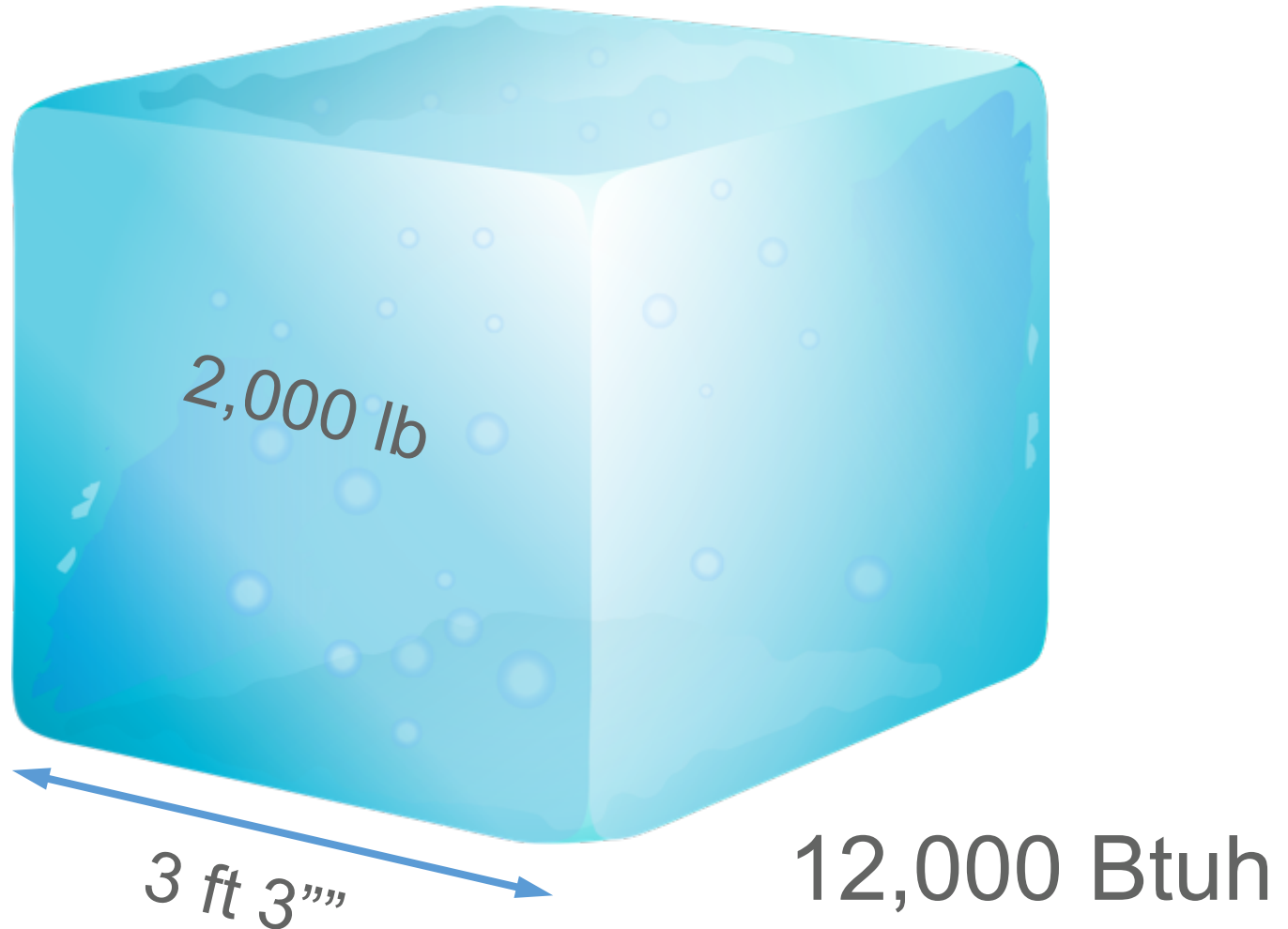
2.5 tons



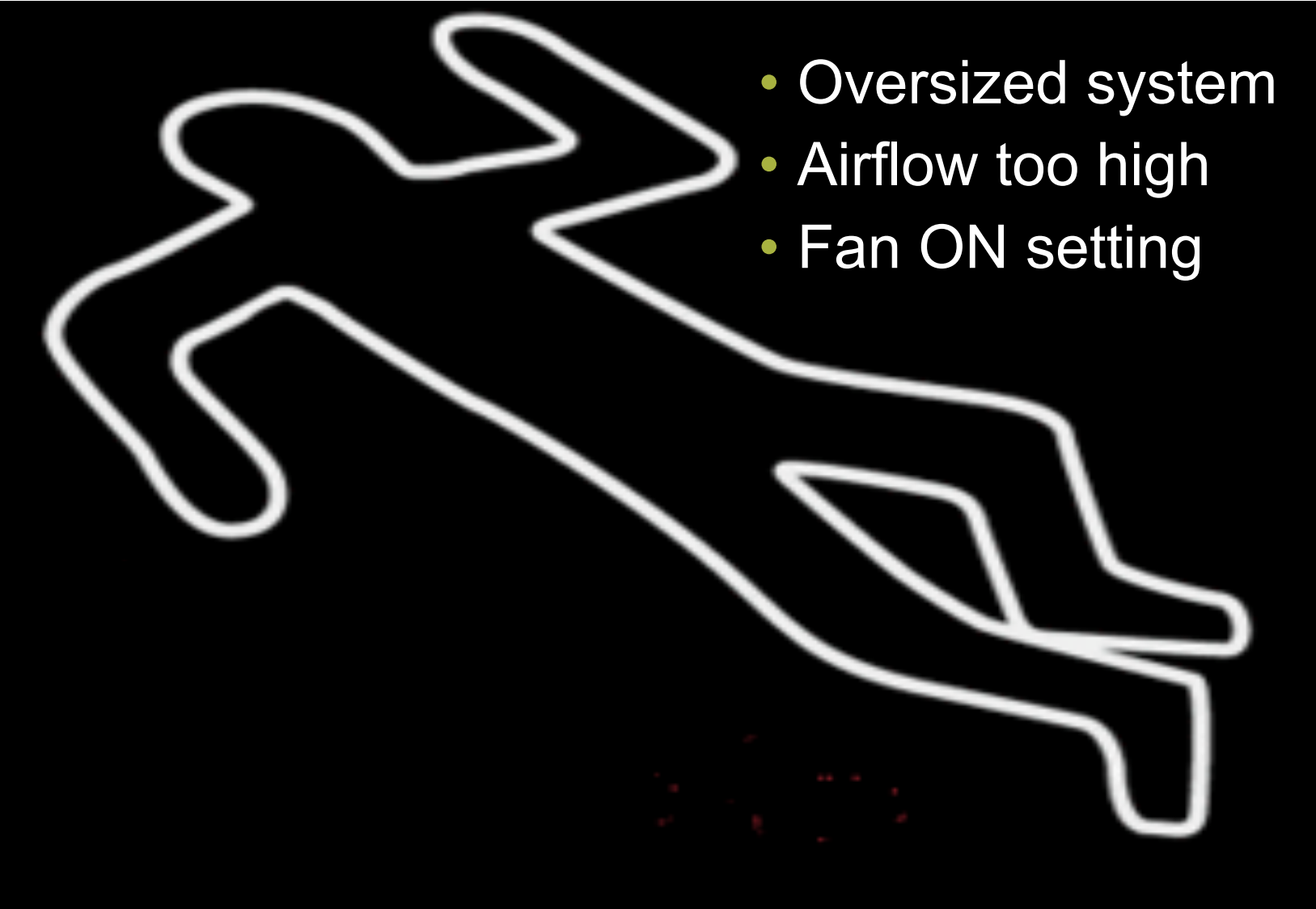
2 tons



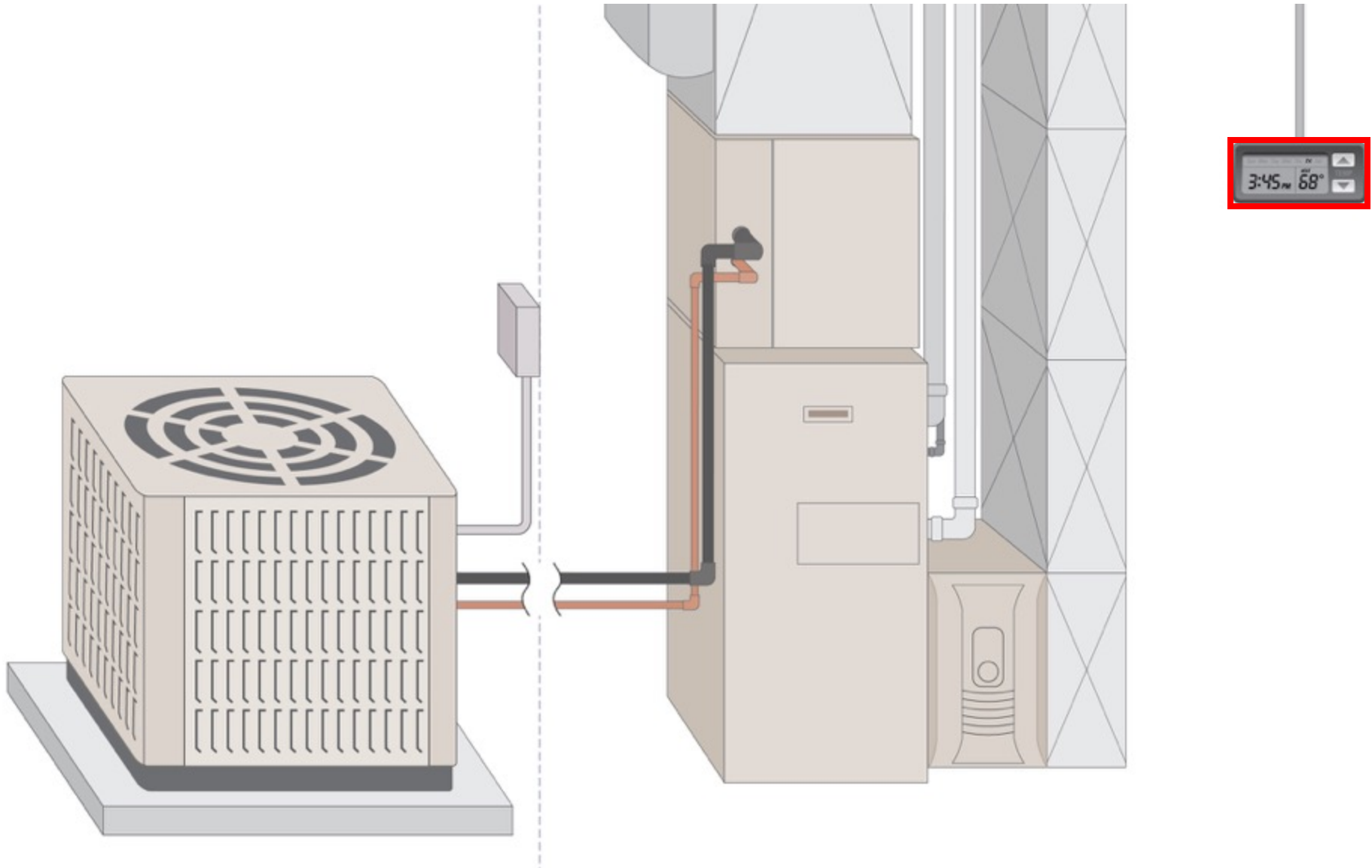
What is a “ton” of cooling?



The three dehumidification killers

- 
- Oversized system
 - Airflow too high
 - Fan ON setting

Thermostat

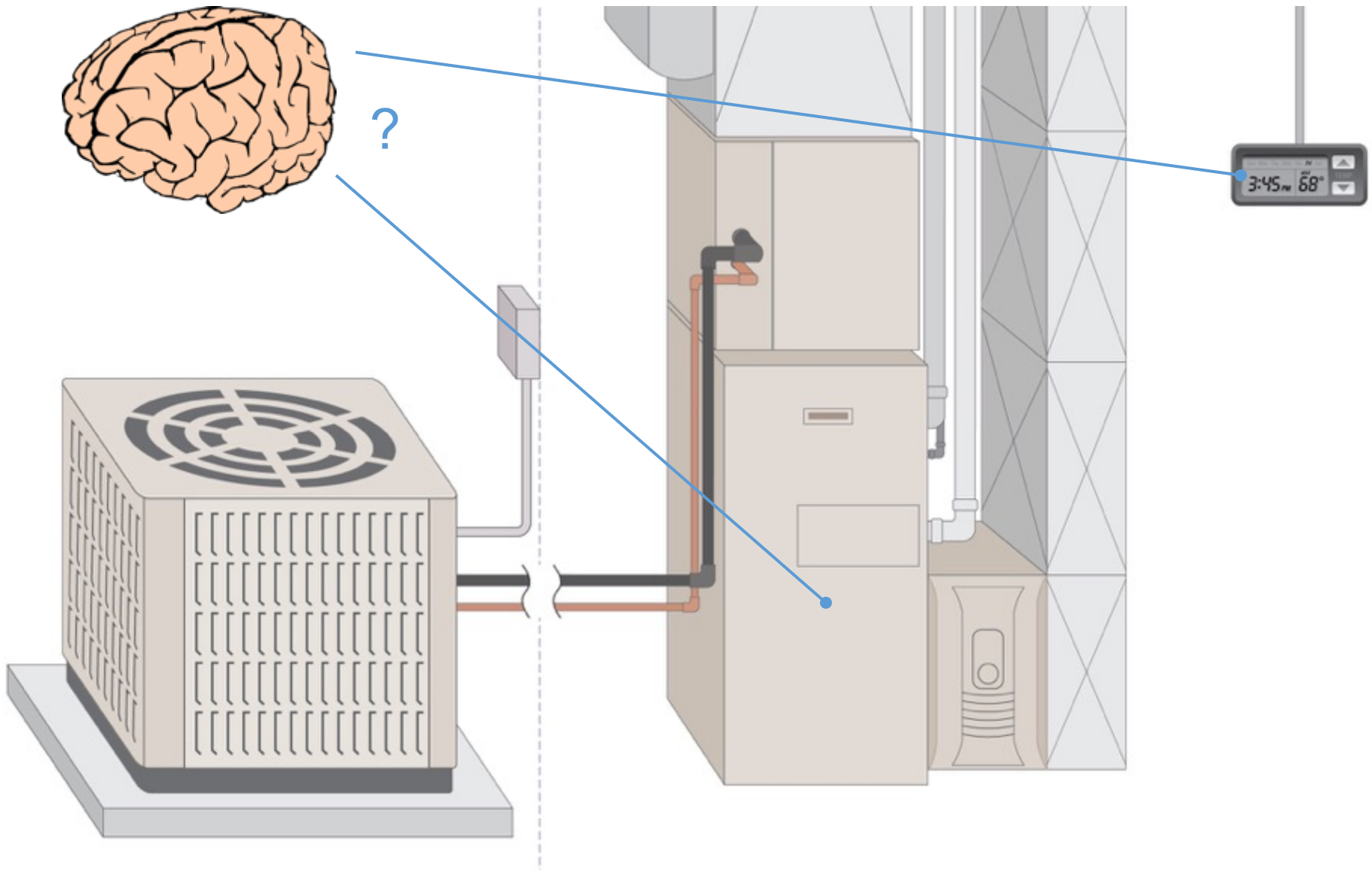


Lots of options

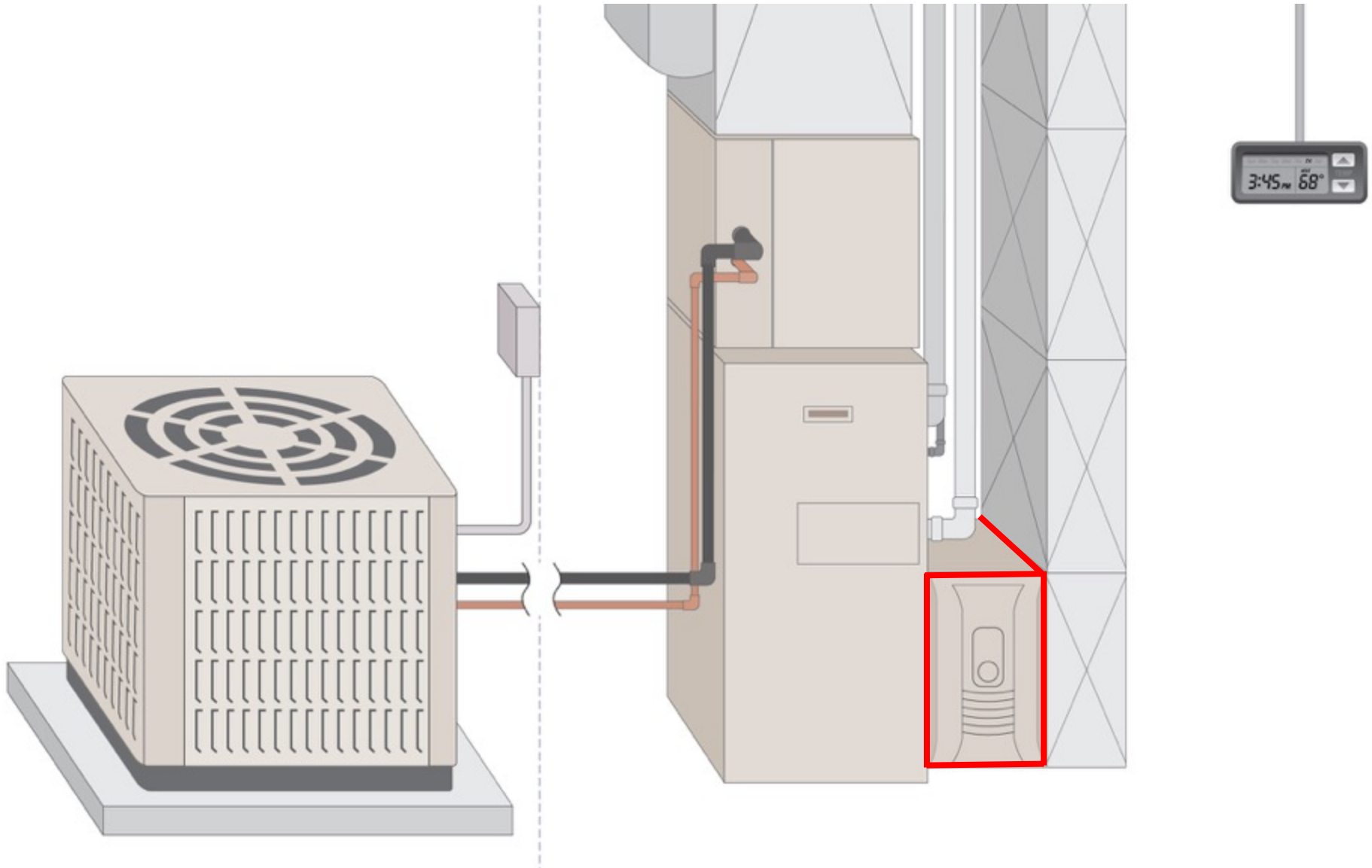
- Manual
- Programmable
- Connected/”Smart”

- Proprietary?

Where's the brain?



Filter



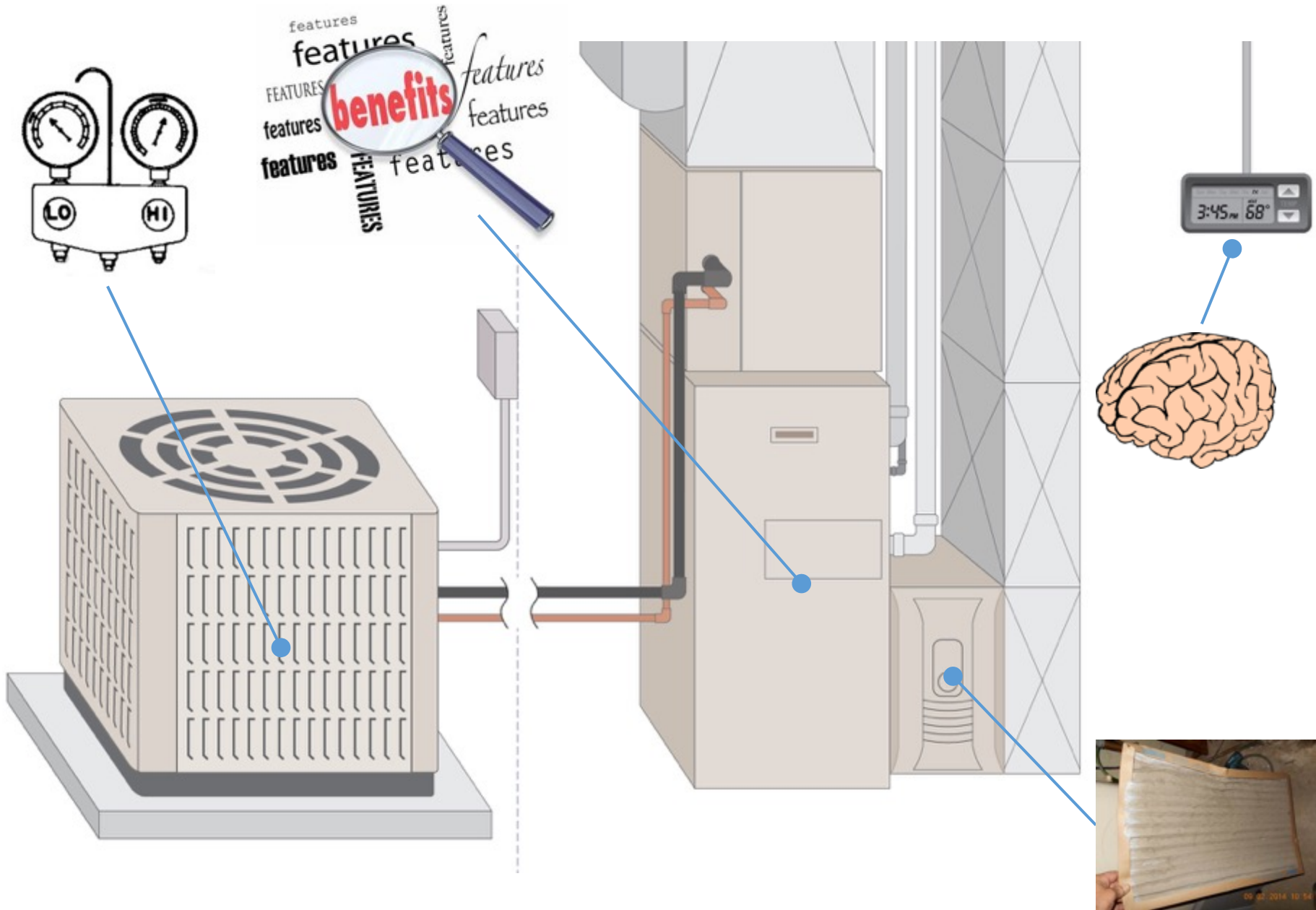
Options

- 1" disposable
- 4" disposable
- Electrostatic

Minimum Efficiency Reporting Value MERV

Recipe for disaster





Thank you!

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