

In accordance with the Department of Labor and Industry's statute 326.0981, Subd. 11,

“This educational offering is recognized by the Minnesota Department of Labor and Industry as satisfying 1.5 hours of credit toward Building Officials and Residential Contractors continuing education requirements.”

For additional continuing education approvals, please see your credit tracking card.

Paying for Energy Improvements

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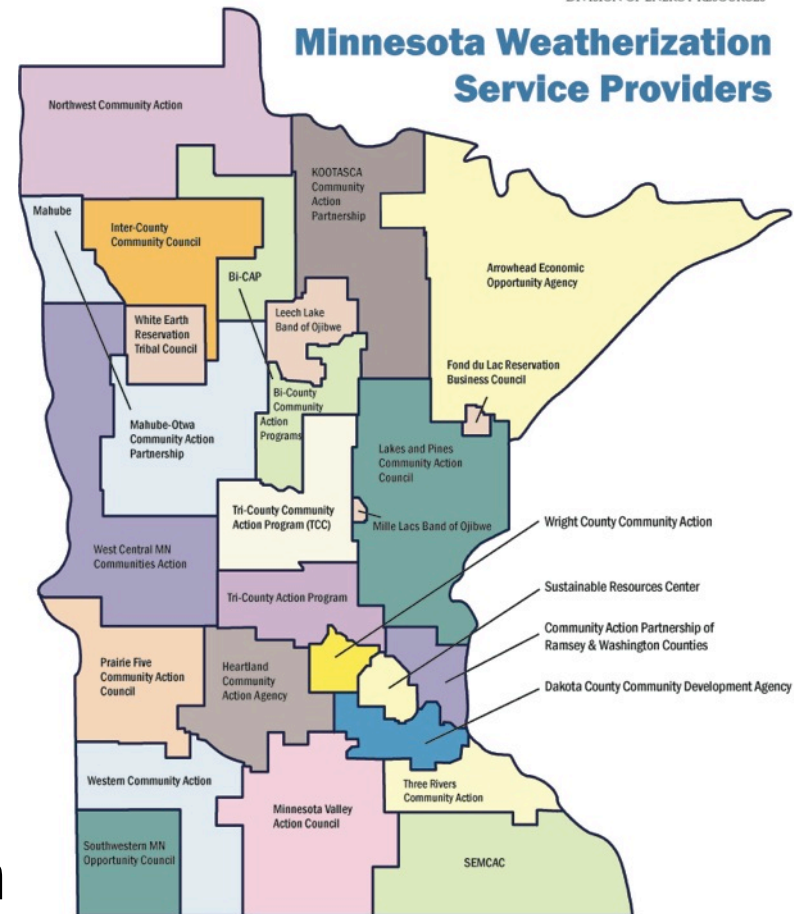


Weatherization Assistance Programs

- Funded by US DOE and US HHS
 - Provides income-eligible households with services that make their homes more energy efficient, protect the health and safety of occupants, and permanently reduce their energy costs
- Local Service Providers
 - Providers are regionally located to serve all communities in the State of Minnesota

Minnesota WAP Service Providers

- Regionally located
- Eligible to income qualified households
- Pre-qualified service providers
- Funding to perform energy audits and install energy-efficient conservation measures



Weatherization Assistance Programs

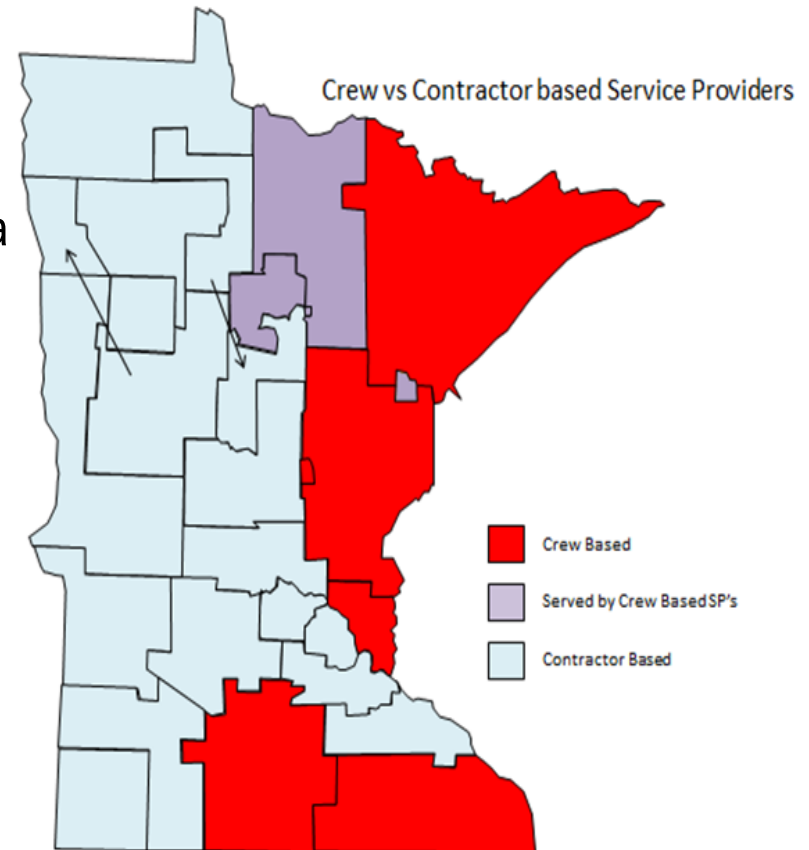
- Household Eligibility
 - Households must first apply for and be approved to receive Energy Assistance benefits
 - Household income must be below 200% of the federal poverty limit (\$47,700 for a family of 4)
- Dwelling eligibility
 - Homeowners and renters are eligible
 - Single family, mobile homes, multi-family
 - Certain conditions of the dwelling may need to be corrected prior to weatherization

Weatherization Assistance Programs

- Weatherization Services
 - Energy audit is conducted by the local agency, audit data is entered into a software that determines what measures would be cost effective
 - Projects typically require a combination of building shell, mechanical and electrical contractors
 - Certified Quality Control Inspectors verify that work was performed to DOE standards and complete tests to verify energy savings and safety

Weatherization Assistance Programs

- Contractors
 - Contact the local agency in your area if you're interested in weatherization projects
 - 31 counties are served by agencies that employ crew members, all others contract with building shell contractors
 - All agencies contract with mechanical and electrical contractors



Utility Incentives

Maximize Incentives

- Do homework
 - become familiar with local utility incentives
- Educate customers
 - inform customers about utility incentive offerings
- Maximize utility incentives
 - provide options for performance and cost
- Benefits of being reputable, informed contractor:
 - Up-sales + repeat sales + referrals

Other Financial Resources

- Be financially resourceful
 - Learn about available financial resources
 - Grants, rebates, tax incentives, loans
- Understand the approval process
 - institutions use different procedures and timelines
- Inform customers
 - identify project financing resources
- Assist customers
 - provide information to complete financing applications

**For More Information about the
Weatherization Assistance
Program go to:**

weatherization.commerce@state.mn.us

