2020 Residential and Small Commercial
Multi-speed ECM Replacement
Fan Motor in Forced Air Furnace or Air Handler
Program Overview with Participation Requirements

Contractors:

• System must be installed by participating contractor.
• System must be installed by a bonded and/or licensed contractor as applicable under state and local requirements.
• Participating contractor and/or designee must complete manufacturer approved product training and utility program training with a verified (signed) participation agreement. Contractor must meet manufacturer and/or Minnesota Power continuing education and customer satisfaction requirements to be eligible to offer Minnesota Power rebates.

Qualifying ECM Types, Applications and Rebates:

$100 rebate for replacing an existing PSC motor with a qualifying multi-speed ECM in existing forced air furnace; electric (Air Handlers in Heat Pumps, Electric Thermal Storage and/or Electric Furnaces), gas, oil or propane.  
Note: Limit one ECM rebate per dwelling. (See below for exceptions to this policy.) Maximum furnace size is 300,000 BTUs.

$50 rebate on Smart thermostats that control an electric heat source. The thermostat must give the customer access to set points and schedules from anywhere using a smart device (phone, tablet or computer).

Requirements to Qualify for the Rebate and Maintain Participating Contractor Status:

• Must be a customer of one of these participating utilities: Minnesota Power, City of Ely, Grand Rapids Public Utilities, City of Mountain Iron
• This list may change, please visit www.mnpower.com/ParticipatingUtilities for updates.
• Small Commercial customers can qualify for the rebate. They must include their Federal Tax ID and Minnesota Power account number on the rebate form. Maximum furnace size is 300,000 BTUs.
• Limit one ECM rebate per dwelling. The exception to this policy is a home or business with multiple forced air furnaces and separate air handlers.
• ECM must replace an existing PSC motor in the furnace.
• The contractor must submit the required paperwork for the customer (residential or small commercial) to qualify for the rebate. Before a rebate is issued to the customer, a third party contractor will review the paperwork for quality assurance, track the results and prepare and submit the rebate check. Note: An ECM replacement motor product trained installer must be noted on the rebate form to verify proper installation.
• Must include a copy of the invoice with a completed rebate form
• Rebates must be submitted within 30 days after project is completed.
• Minnesota Power rebates and required paperwork may not be withheld in the event of a customer/contractor dispute.
• Provide product warranty information and maintenance agreement.
• Participating contractors will be required to explain operational and maintenance items specific to the replacement ECM as part of the installation process. This includes reviewing and providing a manufacturer specific checklist and operating manuals. This will be noted on the ECM Replacement section on the Heating and Cooling System rebate form.
• Every customer will be surveyed to determine their satisfaction with the ECM Replacement (met their expectations) and the installation process. This information will be shared with specific contractors to identify ways to improve the quality of the customer experience and affirm the system is performing according to expectations. Any performance issues will be addressed immediately with the applicable contractor. Performance issues will be noted and may affect participating contractor status.
• Minnesota Power reserves the right to verify invoices and/or installations of equipment and services before issuing rebates. A random inspection may be required to verify installations and services.*

* Program subject to changes, please check www.mnpower.com/HVAC for up-to-date information. Contractor specific information can be found at www.mnpower.com/HVACportal