

Contractor Connect

for participating contractors

Introducing Franklin Energy

Minnesota Power is excited to introduce you to our new program partner, Franklin Energy. They will be processing our residential rebate applications and will be a great resource if you have any questions on the program.

Moving forward, please use the contact information below to submit your rebate applications or to follow up on outstanding applications.

Mail:
Minnesota Power HVAC Rebates
1635 Lakes Parkway, Suite S.
Lawrenceville, GA 30043

Email:
MNPowerRebates@franklinenergy.com

Phone:
855-669-8196

We encourage you to submit your applications electronically. You can find the electronic form and other resources on our [Participating HVAC Contractor Portal](#).

We appreciate the great work you do for our shared customers. Please feel free to reach out to me with any questions.

I hope you all have a healthy and successful 2021.

Jon Sullivan
Minnesota Power/ALLETE



Discontinued Rebates

Two of the rebates in our Heating and Cooling System Program have been discontinued in 2021: ECM with new furnace installations and Central Air Conditioning.

ECM with new furnace installations

Now that ECMs are standard on new furnaces and there is no longer an option to upgrade to a more energy-efficient solution, we can no longer rebate new installations. We realize this is a big change that may impact many of your potential projects and we will continue to explore options to add rebates to help you and our customers.

ECM replacements in existing furnaces will continue to be eligible for a rebate in 2021.

Central Air Conditioning

This rebate has been discontinued because the energy savings we can claim on central air conditioning units has been reduced.

Rebates are still available for ducted Air Source Heat Pumps as a more efficient upgrade for customers.

New & Updated 2021 Rebates

Below, we highlight the new rebates we are offering in 2021 and those that have changed from 2020. The full list of current rebates can be found on the [Rebates & Savings](#) page of the website under the Heating and Cooling System Rebates section.

New Rebates

ASHP - Tune-Up: May be performed once every two years and requires filter change and coil cleaning. **\$25**

Line Voltage Wi-Fi Connected Smart Thermostat: Thermostat allowing remote control from phone or computer. Only controls electric heat source. **\$50**

Line Voltage Programmable Thermostat: Non-internet connected thermostat enables pre-set heating schedules. Only controls electric heat sources. **\$20**

Updated Rebates

ASHP - Ducted: Must meet ENERGY STAR® specifications. **\$400**, increased from \$300. \$100 spiff.

ASHP - Ductless: Must meet ENERGY STAR® specifications. **\$400**, all heat types. \$100 spiff.

GSHP: Open/Closed and New/Replacement systems are qualified. **\$800/ton OR \$1,000/ton** if MNGHPA Master Installer certified. \$300 spiff on new installs only; **must be IGSHPA or MNGHPA Master Installer certified.**

Information in bold reflects changes in 2021.

Other Reminders

Minnesota Power will continue to use NEEP efficiency specifications to qualify ASHP as cold climate. This aligns us with a national standard and will allow the use of [NEEP's Cold Climate Heat Pump Lookup](#) site as a reliable way to verify equipment eligibility. If you can find a model on this site, it will qualify for our largest rebate.

CC Ducted: HSPF ≥ 9 ; SEER ≥ 15 ; COP@5Degrees ≥ 1.75

CC Ductless: HSPF ≥ 10 ; SEER ≥ 15 ; COP@5Degrees ≥ 1.75

The only rebate that has existing electric heat as a requirement is the \$1,000 cold climate Ductless ASHP rebate. **All other ASHP rebates do not have an existing heating requirement.**



Register for the 2021 Energy Design Conference & Expo

Minnesota Power is offering complimentary registration to the Energy Design Conference & Expo for participating contractors. The conference will be held virtually February 22-26, 2021 and will include presentations from the best educators in the business on unique topics. This is a great way to acquire continuing education credits if you need them. To learn more and to view the agenda, visit duluthenergydesign.com.

To register, use the promo code "contractor2021".



Need help? Call Jon Sullivan at 218-355-3206 or email me at jtsullivan@mnpower.com.

Franklin Energy, 755 Prior Avenue North, St. Paul, MN 55104

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