

# Contractor Connect

for participating contractors

The latest:

## Spring ASHP Promotion Continues through June

Hello Contractors!

Summer is just around the corner, and warmer days are on the way! Air conditioning may not be on everyone's minds yet, but the spring Air Source Heat Pump (ASHP) Promotion is still going strong. This is your friendly reminder that from **April 1st through June 30th cold climate ASHP rebates are increased to \$1,200** (a 20% increase from the standard rebate). As always, if jobs are agreed to before the June 30th end date, the work does not need to be completed before then to receive the increased rebate amount.



As we approach the middle of 2026, please see the reminders below, as well as a new ground source heat pump (GSHP) update.

Visit the contractor HVAC Portal at [www.MNPower.com/HVACPortal](http://www.MNPower.com/HVACPortal) for rebate applications, the complete list of rebates and their requirements, and other resources.

Continue to reach out to Chelsea Russell, Jon Sullivan, or VaDawn Wagnitz with any feedback, suggestions, or questions.

Thank you,

Jon Sullivan and Chelsea Russell  
Minnesota Power/ALLETE

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## Cold Climate ASHP Promotion Reminders

- If a customer accepts a bid before June 30, 2026, but the work is not completed until after that date, you can use the promo code **ASHP2026** to get the promotional incentive amount of \$1,200.
- There is no longer an existing electric heat requirement for our air source heat pump (ASHP) rebates. **However, it is required that you provide the current heat source** on the application for our tracking purposes.
- As a reminder, Minnesota Power no longer requires that systems meet 25C tax credit requirements. The company only requires the following minimum specifications:

Measure	SEER2	HSPF2	COP @ 5°F
Cold Climate Ducted	15.2	8.1	1.75
Cold Climate Ductless	15.2	8.5	1.75

## Contractor Support Spotlight

In the coming weeks, contractors may receive a visit or email from our outreach specialist, VaDawn Wagnitz. VaDawn’s goal is to make participating in our program easier and to answer questions that arise during quoting, installation, and rebate application submission.

VaDawn can assist with:

- **One-on-one contractor support** – personalized assistance based on your business needs.
- **Rebate and equipment questions** – rebates available, eligibility requirements, equipment specifications.
- **Rebate application support** – guidance on required fields, documentation, and processing questions.

Contractors are encouraged to reach out to VaDawn anytime with questions, to schedule a meeting, or to request program resources.

**Contact:** VaDawn Wagnitz | Outreach Specialist | 218-203-2155  
[vwagnitz@franklinenergy.com](mailto:vwagnitz@franklinenergy.com)

## NEW: Removed Existing Electric Heat Requirement for GSHPs and AWHPs

We are pleased to announce that as of April 1, 2026, Minnesota Power no longer requires existing electric heat for ground source heat pumps (GSHPs) and air-to-water heat pumps (AWHPs). We hope this change will make it easier for you to promote our rebates and help customers make informed decisions when selecting HVAC equipment.

### Ground Source Heat Pump

**Rebate:** MNGHPA Installer \$1,000/Ton

**Rebate:** Non-MNGHPA Installer \$800/Ton

**Requirement:** Must meet 2012 ENERGY STAR® specifications; new and replacement systems are eligible

## Air-to-Water Heat Pump

**Rebate:** \$400/Ton

**Requirement:** Must have a 1.7 or greater Coefficient of Performance (COP) at an A5W110.

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## Residential New Construction

If you are installing cold climate air source heat pumps in a residential new construction project, keep in mind that your customer may qualify for increased HVAC incentives as well as additional energy efficiency incentives including air sealing, insulation, windows, and more.

A banner for the New Construction Energy Efficiency Rebate Program. The top left shows a wooden frame of a house under construction against a blue sky. To the right, a blue box contains the text "New Construction Energy Efficiency Rebate Program" in white. Below this, a green house icon is shown. The text "More than \$4,000" is written in large blue font, with "in incentives are available for Minnesota Power customers building a new home!" in smaller black font underneath.

**New Construction  
Energy Efficiency Rebate  
Program**

**More than \$4,000**

in incentives are available for Minnesota Power customers building a new home!

Visit [www.MNPower.com/ProgramsRebates/ResidentialNewConstruction](http://www.MNPower.com/ProgramsRebates/ResidentialNewConstruction) for more information.

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## Thermostat Rebates – Helping Customers Stay Comfortable

Did you know that Minnesota Power offers **four** different thermostat rebates, including smart thermostats and Wi-Fi adapters for ductless ASHPs? Make sure to add qualifying thermostats to your customer's rebate application. Check out [www.MNPower.com/HVACPortal](http://www.MNPower.com/HVACPortal) for even more rebate information.

### Smart Thermostat – Low Voltage | \$50 Rebate

**Requirement:** Thermostat allowing remote control from phone or computer. Must control an electric heat source. Limit one per household (Residential only).

### Smart Thermostat/Adapter - ASHP Ductless | \$50 Rebate

**Requirement:** Specific for ductless heat pump systems allowing remote control from phone or computer.

### Smart Thermostat - Line Voltage | \$50 Rebate

**Requirement:** Thermostat allowing remote control from phone or computer. Only controls electric heat sources.

## Programmable Thermostat - Line Voltage | \$20 Rebate

**Requirement:** Non-internet connected thermostat enables pre-set heating schedules.  
Only controls electric heat sources.



Need help?

Contact Jon Sullivan, Tel: 218-393-5059/Email: [jtsullivan@mnpower.com](mailto:jtsullivan@mnpower.com).

Or

Chelsea Russell, Tel: 218-355-3389 /Email: [crussell@mnpower.com](mailto:crussell@mnpower.com)

Update your Contractor Portal Profile: [Click Here](#)

Franklin Energy, 755 Prior Avenue North, St. Paul, MN 55104

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