

## Contractor Connect

for participating contractors

**The latest:**

## Thank You!

Minnesota Power once again saw great participation in our annual Cold Climate Heat Pump promotion. You are the key to this success and we can't thank you enough for your efforts. We hope that the annual event is a useful tool for bidding jobs. You can expect another promotion next year!

Many of you have inquired about the Inflation Reduction Act funding and we are actively working on getting information on this. The upcoming tax credits and federal rebates (upwards of \$8,000) will make a big impact on heat pump adoption but there are still many unknowns. We will be sure to pass along information as we get more details.

Feel free to reach out to us if you ever have questions or need any additional support.

Thank You,

Jon Sullivan and Chelsea Russell  
Minnesota Power/ALLETE

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## New construction planning is starting-

# Don't forget about our enhanced HVAC rebates

If you are involved in new construction projects be sure to take advantage of our enhanced HVAC rebates for customers that are building homes with electric heat. Your customers can qualify for enhanced HVAC rebates AND can earn up to \$4,000 in additional energy efficiency incentives through Minnesota Power's New Construction Energy Efficiency Program.

The New Construction Energy Efficiency Program provides the following for FREE:

- Plan reviews with a HERS Rater
- On-site inspection during construction to help identify energy efficiency opportunities
- Final home performance inspection that includes an air tightness (blower door) test and infrared thermal scan (if temperature difference allows)

What are the increased incentives?

## HVAC Rebate Details for New Construction Program

Category	Rebate
Cold-Climate ASHP (Ducted/Ductless)	\$1,500
GSHP	Up to \$1,200/Ton
ENERGY STAR® ASHP (Ducted/Ductless)	\$500

You can find more information about the New Construction Energy Efficiency Program [here](#).

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## We want your feedback



We recently sent out a survey asking for feedback on our Participating Contractor program. Your opinions will help us improve our website, our training, our outreach and more. We appreciate you taking the time out of your busy schedule to complete the survey.

You can find the survey [here](#).

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## Rebate application tips

Don't forget to apply for thermostat rebates! See the [Participating Contractor Portal](#) for all the details about our \$50 Wi-Fi connected Smart Thermostat rebates.

Friendly reminder on ductless ASHP rebates: To be eligible for the cold climate rebate, units must be installed in new construction/new additions or be replacing an existing electric heat source. If the area the new unit is serving has a non-electric heat source, you will apply for the ASHP-Ductless rebate regardless of if the model is cold climate or not.

### *Online Application*

Make sure to select equipment type "ASHP – Ductless – Non-electric Heat" for both Cold Climate and Non-Cold Climate units when the customer's house is existing and has a non-electric heat source.

Add Equipment		
No. to Add	Equipment	
<input type="checkbox"/> <input type="text"/>	ASHP - Cold Climate Ducted	
<input type="checkbox"/> <input type="text"/>	ASHP - Cold Climate Ductless	
<input type="checkbox"/> <input type="text"/>	ASHP - Ducted	
<input type="checkbox"/> <input type="text"/>	ASHP - Ductless	
<input type="checkbox"/> <input type="text"/>	ASHP - Ductless - Non-electric Heat	
<input type="checkbox"/> <input type="text"/>	ASHP - Proper Installation (Ducted, Non ENERGY STAR®)	

### Paper Application

Make sure to select Ductless ASHP and Non-Electric check boxes for both Cold Climate and Non-Cold Climate units when the customer's house is existing and has a non-electric heat source.

### EQUIPMENT INFORMATION

#### 1. AIR SOURCE HEAT PUMP

Date of Installation	Check one: <input type="checkbox"/> Ducted ASHP <input checked="" type="checkbox"/> Ductless ASHP <input type="checkbox"/> Cold Climate Ducted ASHP <input type="checkbox"/> Cold Climate Ductless ASHP	<b>REQUIRED</b> Existing heat source for the space where the unit operates: <input type="checkbox"/> None - New Construction/Addition <input type="checkbox"/> Electric <input checked="" type="checkbox"/> Non-Electric (Gas, Propane, Etc.)	
AHRI Certified Reference Number	Brand Name	Outdoor Model #	Outdoor Serial #
Indoor Model #		Indoor Serial #	
SEER	HSPF	Size (tons)	
Existing Heating System: <input type="checkbox"/> Furnace <input type="checkbox"/> Boiler <input type="checkbox"/> ASHP <input type="checkbox"/> Baseboard <input type="checkbox"/> Electric Floor <input type="checkbox"/> None <input type="checkbox"/> Other: _____		Existing Cooling System: <input type="checkbox"/> CAC <input type="checkbox"/> ASHP <input type="checkbox"/> Window Unit <input type="checkbox"/> None - Existing Home <input type="checkbox"/> None - New Construction/Addition <input type="checkbox"/> Other: _____	
		If replacing existing, check one: <input type="checkbox"/> Working <input type="checkbox"/> Unit Failed	

Please continue to reach out to Chelsea or Jon with any application questions!



Need help?

Contact Jon Sullivan, Tel: 218-393-5059/Email: [jtsullivan@mnpower.com](mailto:jtsullivan@mnpower.com).

Or

Chelsea Russell, Tel: 218-355-3389 /Email: [crussell@mnpower.com](mailto:crussell@mnpower.com)

Franklin Energy, 755 Prior Avenue North, St. Paul, MN 55104

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