

Contractor Connect

for participating contractors

The latest:

Thank you for being a Participating Contractor.

How is summer over already? Time seems to be moving so fast and we cannot believe it is already October!

Minnesota Power's annual cold climate air source heat pump promotion was another resounding success this year, all thanks to you! We are thrilled that you are able to leverage the enhanced incentives to install more ASHPs, and that your customers benefit from more efficient products. Our programs are successful because of the work you do, so we hope to continue to make improvements that will better support you and your business.

The HVAC program is going to continue to play a big role in Minnesota Power's residential programs in 2024. We plan to roll out simplified rebate requirements, additional rebates, and a more dynamic Find a Contractor Tool to make it easier for our customers and contractors to participate in our programs.

The year may be coming to an end, but we're just getting started.

Thank you,
Jon Sullivan and Chelsea Russell
Minnesota Power/ALLETE

Annual Contractor Training: November 2nd - Duluth, MN

You're invited to Minnesota Power's participating contractor training on Thursday, November 2, 2023. We look forward to connecting with you and hope you will join us for this special event! The training will feature updates on Minnesota Power's programs as well as presentations on market trends, emerging funding opportunities, and an Air Source Heat Pump Deep Dive. Minnesota Power will provide hot breakfast, lunch, and door prizes for those who join in person.

Continuing Education Credits will be available for the training (see below for credits offered). Attendees seeking Continuing Education Credits must be in person and remain for the full training.

- 1.0 CEU - Building Performance Institute (BPI)
- 2.0 CEHs - North American Technician Excellence (NATE)

An agenda for the training is outlined below.

7:15-7:45 am: Check-in/Breakfast

7:45-8:25 am: Minnesota Power Updates

8:25-9:20 am: Market Trends and Emerging Funding - Mitsubishi

9:20-10:05 am: Getting the Most out of Air Source Heat Pumps in our Cold Climate Part 1 - Center for Energy and Environment

10:05-10:15 am: Break

10:15-12:00 pm: Getting the Most out of Air Source Heat Pumps in our Cold Climate Part 2 - Center for Energy and Environment

12:00-1:00 pm: Lunch

The training will take place at **The Inn on Lake Superior**, 350 Canal Park Drive, in Duluth, MN. Parking is free. There will be an in-person and virtual option to attend the meeting. The meeting will be recorded and published in Minnesota Power's HVAC portal for those who can't join.

This event is **FREE!** You can register for the training on Minnesota Power's HVAC Portal - <https://www.mnpower.com/hvacportal>

Contractor Lookup Tool Update

Profile Updates Made Easier

Having accurate information on the Find a Contractor tool is important to ensure customers know where you are and how to contact you for their HVAC needs. To make it easier for you to request changes to your profile we created an online form to submit change requests.

[Find a Contractor Profile Updates](#)

A link to the Find a Contractor Profile Updates form will be included in each contractor newsletter and on the Participating [HVAC Contractor Portal](#)

Upcoming Find a Contractor Tool Changes

We are developing more ways for your company's profile to stand out on the Find a Contractor Tool.

- Updated badges: Contractors that have successfully submitted a rebate application within the past 18 months will receive a new Rebate Received badge. This badge lets customers know that you are familiar with Minnesota Power's rebates and application process.
 - Please note that if you have not submitted a rebate application in the last 18 months, you will still appear on the list but without the badge

Watch for these changes in the coming months!



Rebate Application Tip - Don't Forget the Invoice!

A complete rebate application includes a filled-out and signed application and an invoice that shows, at a minimum:

- Date
- Installation address
- Equipment installed
- Price

Having this information on your invoice will speed up application processing -- and may even save you a phone call or two!



Need help?

Contact Jon Sullivan, Tel: 218-393-5059/Email: jtsullivan@mnpower.com.

Or

Chelsea Russell, Tel: 218-355-3389 /Email: crussell@mnpower.com

Update your Contractor Portal Profile: [Click Here](#)

Franklin Energy, 755 Prior Avenue North, St. Paul, MN 55104

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