minnesota power
AN ALLETE COMPANY

October 2026

Contractor Connect

for participating contractors



Fall Updates from Minnesota Power

Hello Contractors!

We hope that the Spring ASHP Promo was a helpful selling point with your customers this past spring. With fall approaching, we want to let you know that Minnesota Power will be promoting the ASHP Tune-Up rebate to customers this October. Customers can work with Minnesota Power to receive this rebate, but they may ask you about it!

As we look forward to the end of the year, Minnesota Power is very excited about the expected changes to our 2027 rebate offerings. Please stay tuned

for information about a training opportunity in early December to go over what's new and what's changing in the coming year.

In this newsletter, you'll find important information and updates on:

- The ASHP Tune-Up rebate
- The new Efficient Fuel Switching rebates
- Electric Storage Heating opportunities
- Reminders about the New Construction Rebate Program
- Changes to the GSHP rebate

Visit the contractor HVAC Portal for rebate applications, the complete list of rebates and their requirements, and other resources.

Continue to reach out to Chelsea Russell, Jon Sullivan, or VaDawn Wagnitz with any feedback, suggestions, or questions.

Thank you,
Jon Sullivan and Chelsea Russell
Minnesota Power/Allete

ASHP Tune-Up

Customers who have previously received an ASHP rebate from Minnesota Power and are eligible for the tune-up rebate will receive a postcard from us this fall. Customers may qualify for the $25 ASHP Tune-Up rebate once every two years. To apply, they must submit either a tune-up invoice or documentation showing an annual maintenance plan. The tune-up must include a filter change and coil cleaning. Customers who see this promotion may contact you to schedule tune-up services.

Contractor Support Spotlight

In the coming months, contractors may receive a visit or email from our outreach specialist, VaDawn Wagnitz. These outreach efforts are designed to

make participating in our program easier and to provide support throughout the quoting, installation, and rebate application process.

VaDawn can assist with:

- **One-on-one contractor support:** Personalized assistance based on your business needs.
- **Rebate and equipment questions:** Available rebates, eligibility requirements, equipment specifications.
- **Rebate application support:** Guidance on required fields, documentation, and processing questions.
- **Program resources and training:** Available materials, tools, educational opportunities, and support resources.

Contact:

VaDawn Wagnitz, Outreach Specialist

218-203-2155 | **vwagnitz@franklinenergy.com**

New Efficient Fuel Switching Rebates

Effective April 1, 2026, Minnesota Power started offering rebates on electric bikes, electric lawn equipment, and electric vehicles. As more customers look for whole-home energy efficiency solutions, contactors may receive questions about additional Minnesota Power rebate opportunities beyond HVAC projects.

$200

E-Bike

$25

Electric Chainsaw

$25

Electric Leaf Blower

$25
Electric Lawn Trimmer

$50
Electric Push Mower

$175
Electric Riding Mower

$250
Electric Vehicle (Used)

$500
Electric Vehicle (New)

GSHP and Air-To-Water Heat Pump Update: Removed Existing Electric Heat Requirement

We are pleased to announce that, effective April 1, 2026, Minnesota Power no longer requires existing electric heat for ground source heat pumps and air-to-water heat pumps. We hope this change makes it easier for you to promote our rebates and help customers make informed decisions when selecting HVAC equipment.

Ground Source Heat Pump

Requirement: Must meet 2012 ENERGY STAR® specifications; new and replacement systems are eligible

$1,000/Ton
MNGHPA Installer

$800/Ton
Non-MNGHPA Installer

Air-to-Water Heat Pump

Requirement: Must have a 1.7 or greater Coefficient of Performance (COP) at an A5W110.

$400/Ton

Electric Storage Heating Contractors

Do you and your team work on or install electric storage heat systems, such as Steffes units? Minnesota Power is expecting to have rebates available for electric storage heating systems in 2027 and would like to collect information on contractors that are comfortable installing these units. This will ensure we can help customers find qualified contractors.

If your business installs or maintains these units, please reach out to us to ensure this is displayed on our Contractor Lookup Tool. If you are interested in training on the installation, sizing, and maintenance of these units, please let us know. We are exploring opportunities to coordinate group training sessions and would be happy to include your organization.

Residential New Construction Rebates

If you are installing cold climate air source heat pumps in a residential new construction project, your customer may qualify for increased HVAC incentives, as well as additional energy efficiency incentives including air sealing, insulation, windows, and more. Customers can qualify for this program with a Cold Climate ASHP — even when also installing a gas heat source.



Visit **www.mnpower.com/ProgramsRebates/residentialnewconstruction** or reach out to Chelsea Russell for more information.

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Need help?

Contact Jon Sullivan, Tel: 218-292-5059/Email: **jtsullivan@mnpower.com**
Or
Contact Chelsea Russell, Tel: 218-355-3389/Email: **crussell@mnpower.com**
Or
Contact VaDawn Wagnitz, Tel: 218-203-2155/Email: **vwagnitz@franklinenergy.com**

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